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Review of Revised 2016 Colorado Employment Data and 2017 Employment Forecast

Colorado-based Business and Economic Research
Prepared
March 15, 2017

Overview of Economic Review

This chartbook provides a series of charts, graphs, and discussions that review the March 2017 benchmark revisions to the Colorado Wage and Salary employment data published by the Bureau of Labor Statistics. Employment for 2015 was revised upwards to 77,000, while the 2016 employment was lowered to 56,400.

This information is divided into the sections listed below.

U.S. Economy

- The United States Economy
 - Real GDP and Employment
 - Inflation, Equities, Equity Volatility, Corporate Profits, and the Price of Oil.
 - Non-Manufacturing, Manufacturing, Construction, and Retail
 - Summary

The Colorado Economy

- Population, Unemployment, and Employment
- Benchmark Revisions
- Colorado Employment Forecast
- Putting the Forecast in Perspective
- Summary

This chartbook contains a summary of the 2017 forecast. The complete 2017 forecast can be found at <http://cber.co/economic-forecasts/>



The United States Economy

Real GDP and Employment

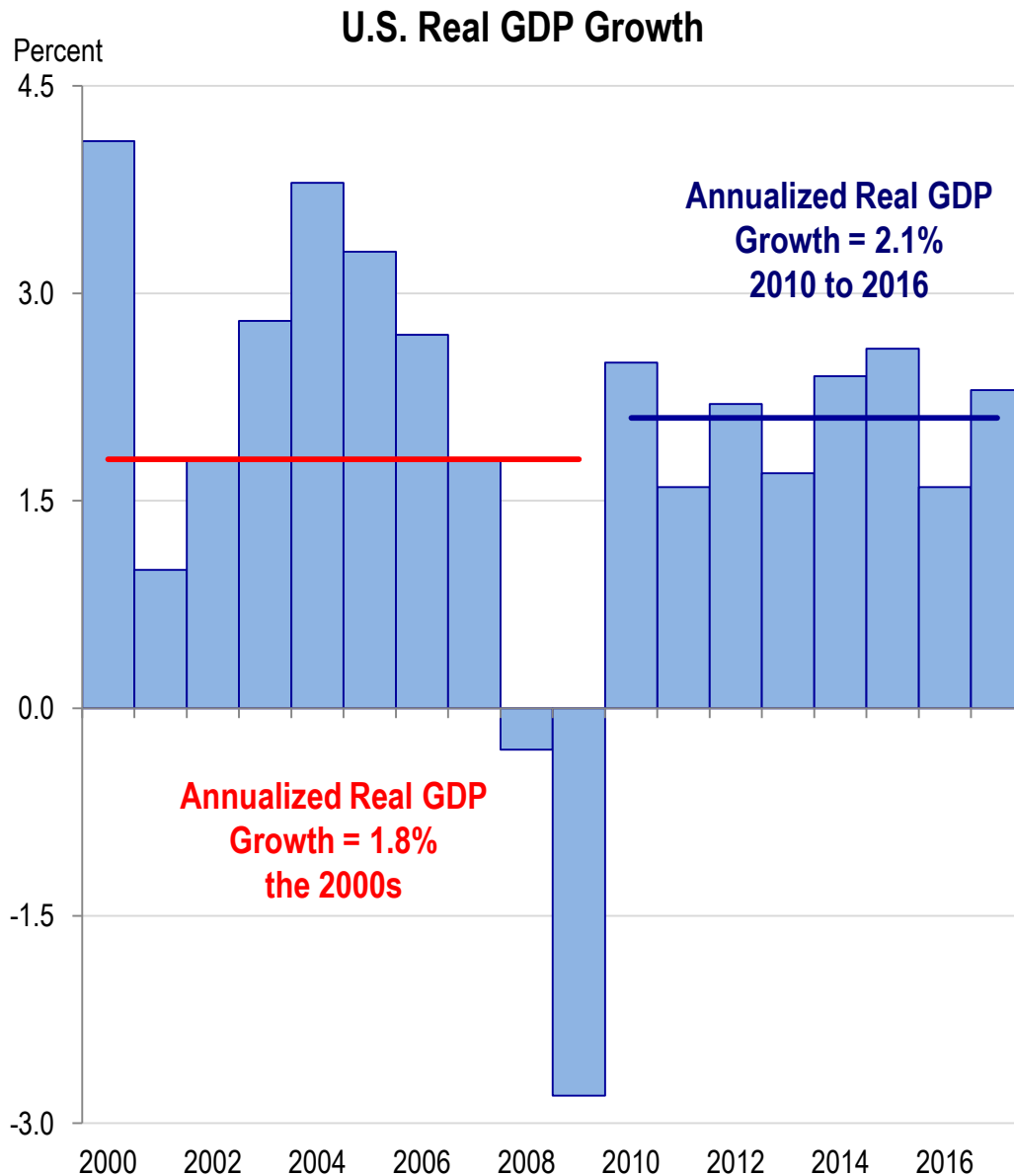
U.S. Real GDP Growth

C+I+G+X

Real GDP will grow at a rate between 2.1% to 2.5% in 2017.

- As is usually the case, personal consumption will drive real GDP growth. It will increase at a rate slightly greater than the rate of growth for the GDP.
- Business investment will increase if corporate tax rates are lowered. Stronger investment will benefit the economy in many ways.
- Government spending will be stronger.
- The trade deficit will increase as a result of the lack of demand caused by a strong dollar.

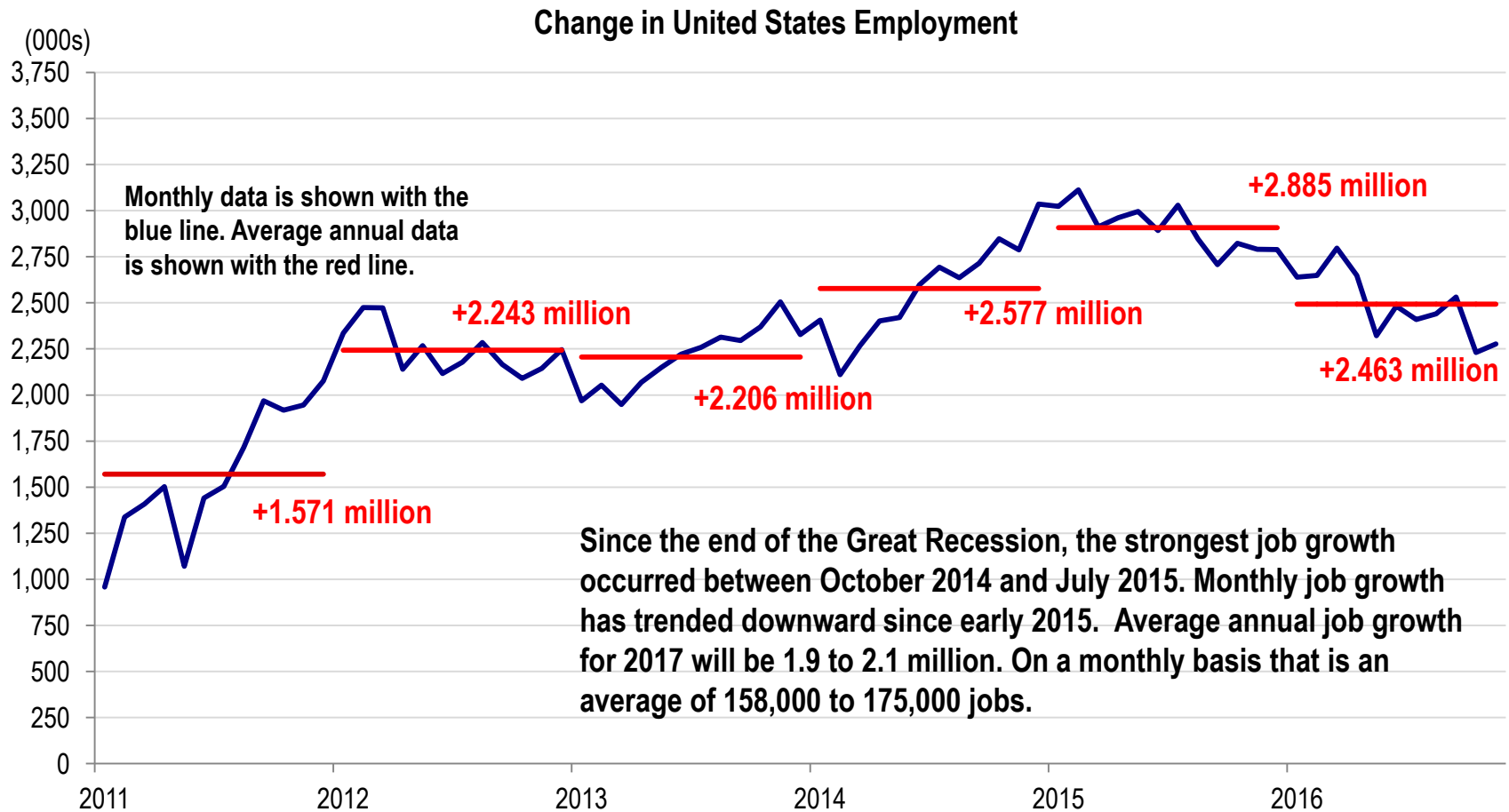
GDP = Consumption + Private Investment + Government Spending + Net Exports



Source: Bureau of Economic Analysis, cber.co, chained in 2009 dollars.

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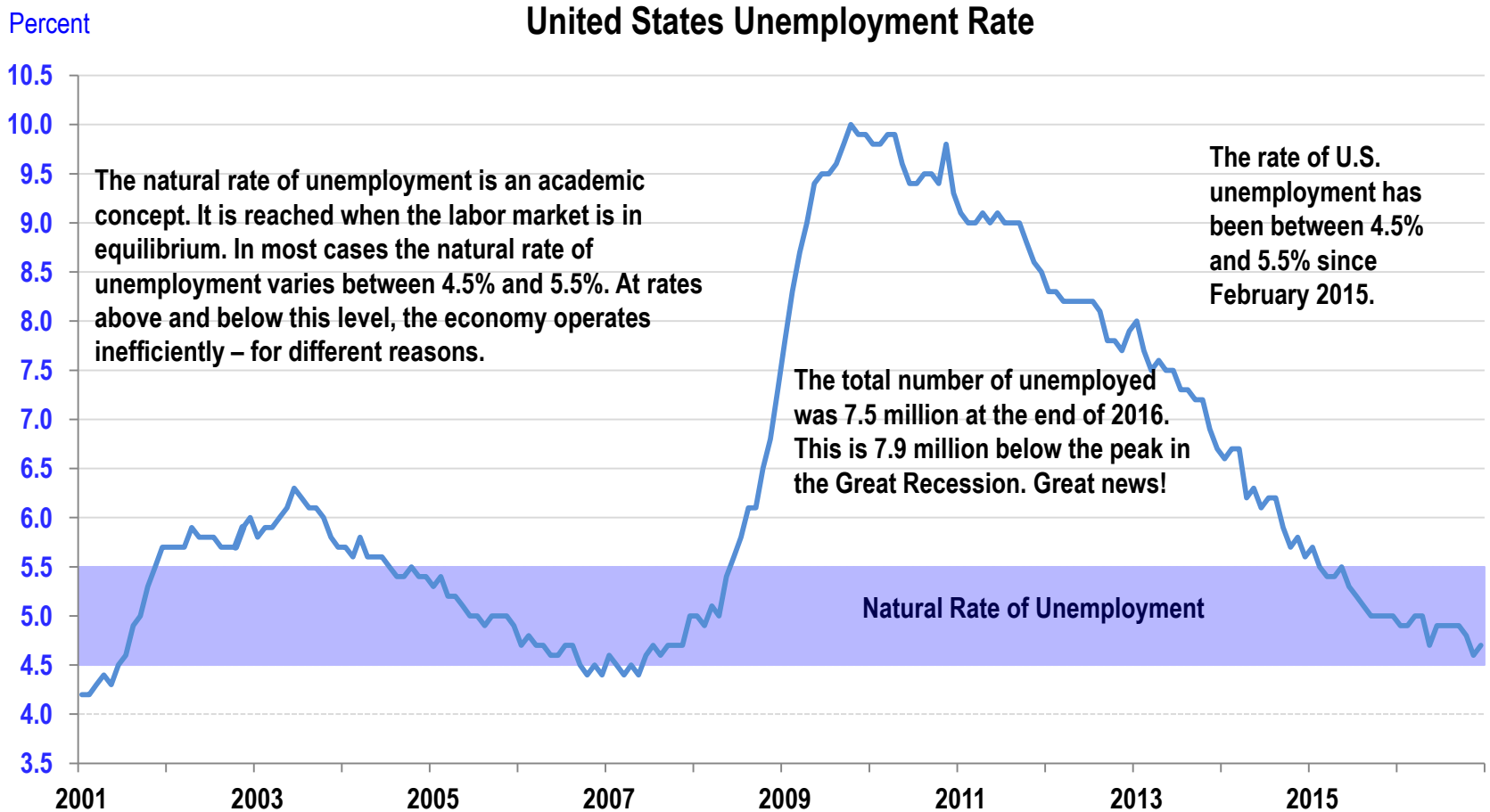
Change in United States Employment Year-Over-Year



Source: Bureau of Labor Statistics, NSA; cber.co.

United States Unemployment Rate

Unemployment Rate vs. Natural Rate of Unemployment



Source: Bureau of Labor Statistics, SA, cber.co.



The United States Economy

Inflation, Equities, Equity Volatility, Corporate Profits,
and the Price of Oil

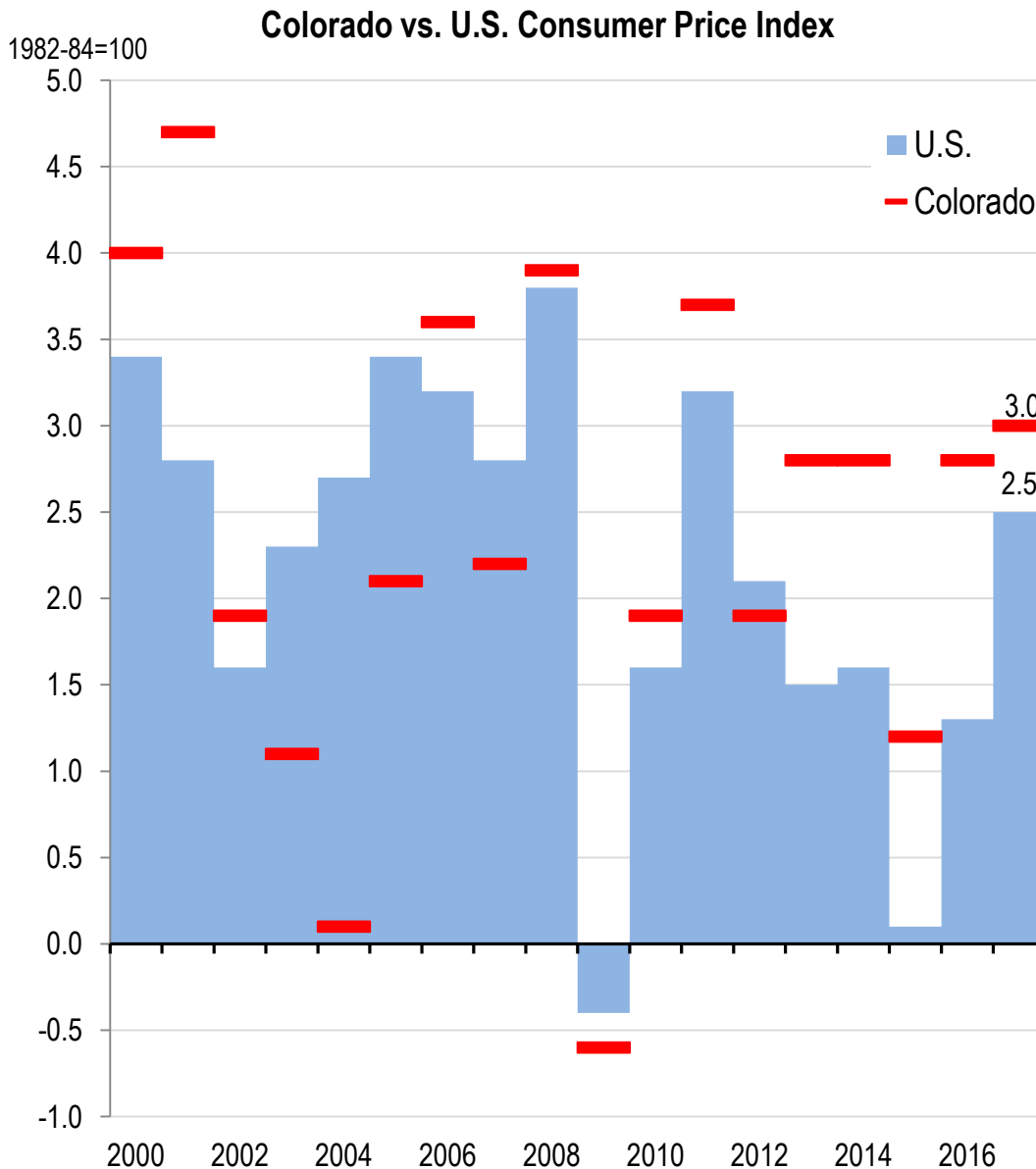
Consumer Price Index (CPI)

The Denver-Boulder-Greeley CPI (red bars) is sometimes used as a proxy for Colorado inflation.

It has been greater than the U.S. CPI 12 of 18 times between 2000 and 2017. Five of the six years that Colorado inflation was lower were between 2003 and 2009.

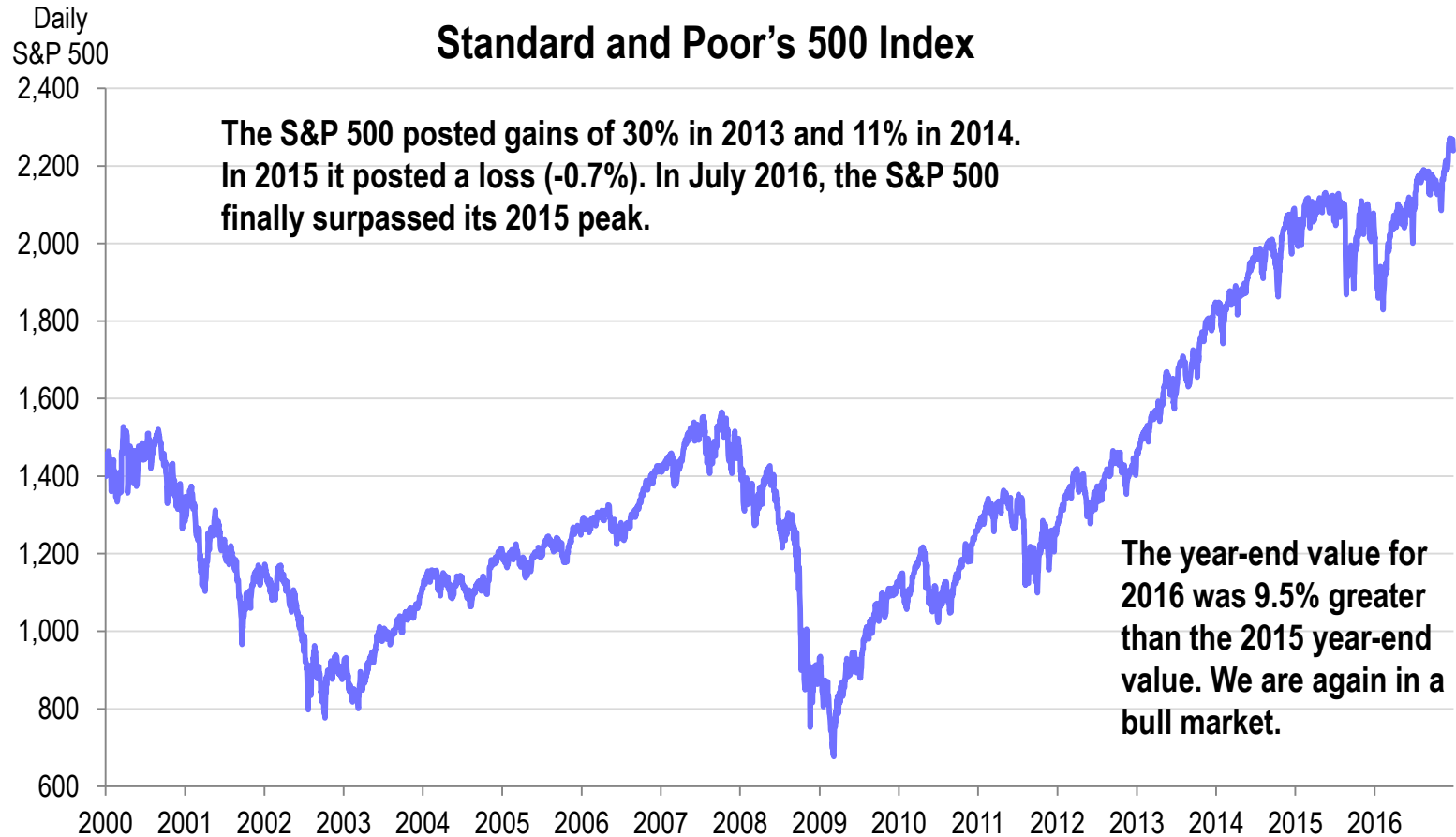
Recently, higher housing prices and medical costs have increased Colorado inflation significantly.

The Denver-Boulder-Greeley CPI (red lines) is expected to rise by 3.0% in 2017. The U.S. rate will rise by 2.5% in 2017.



Source: Bureau of Labor Statistics, cber.co.

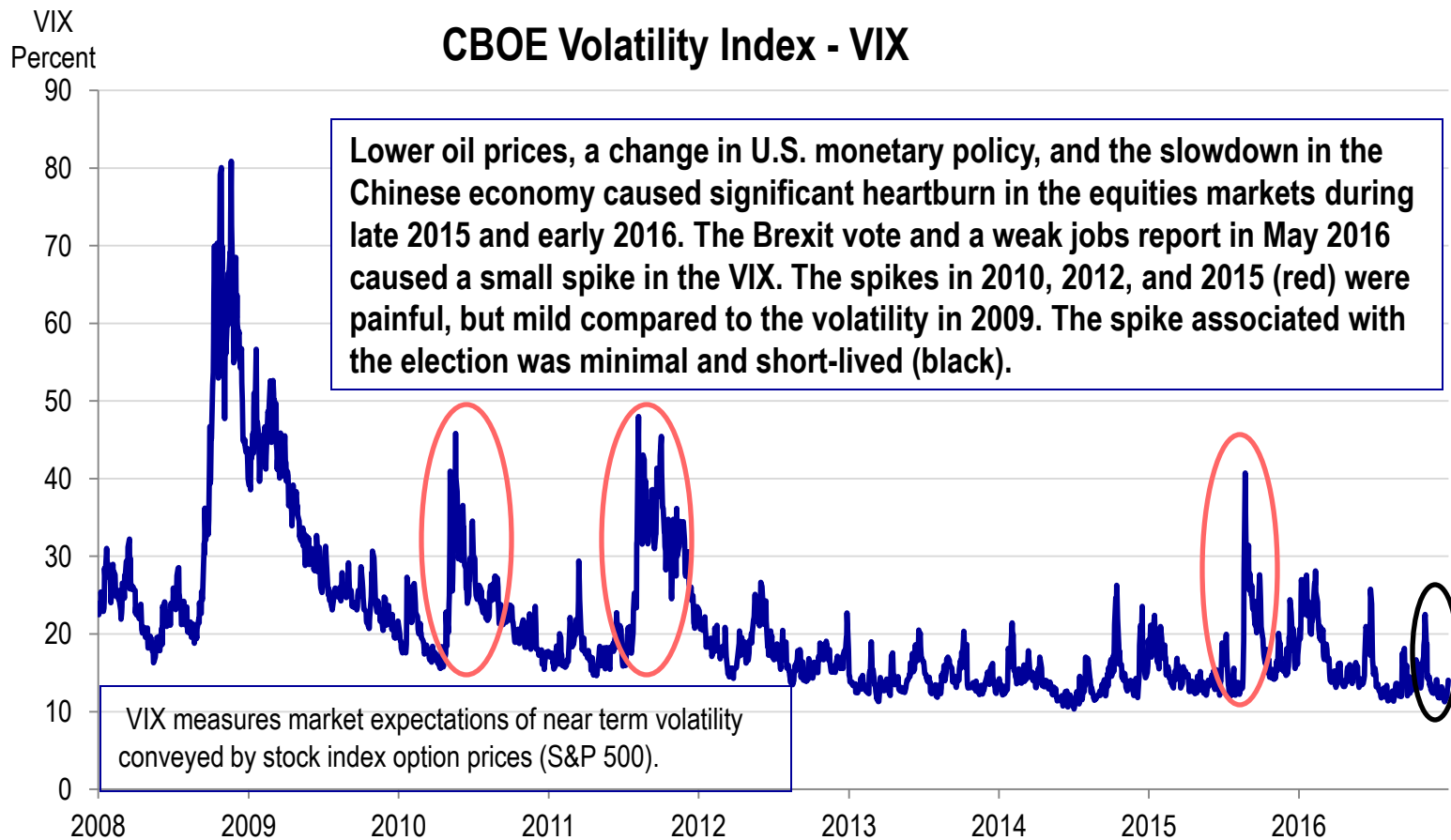
Standard and Poor's 500 Index



Source: FRED, S&P 500, cber.co.

CBOE Volatility Index

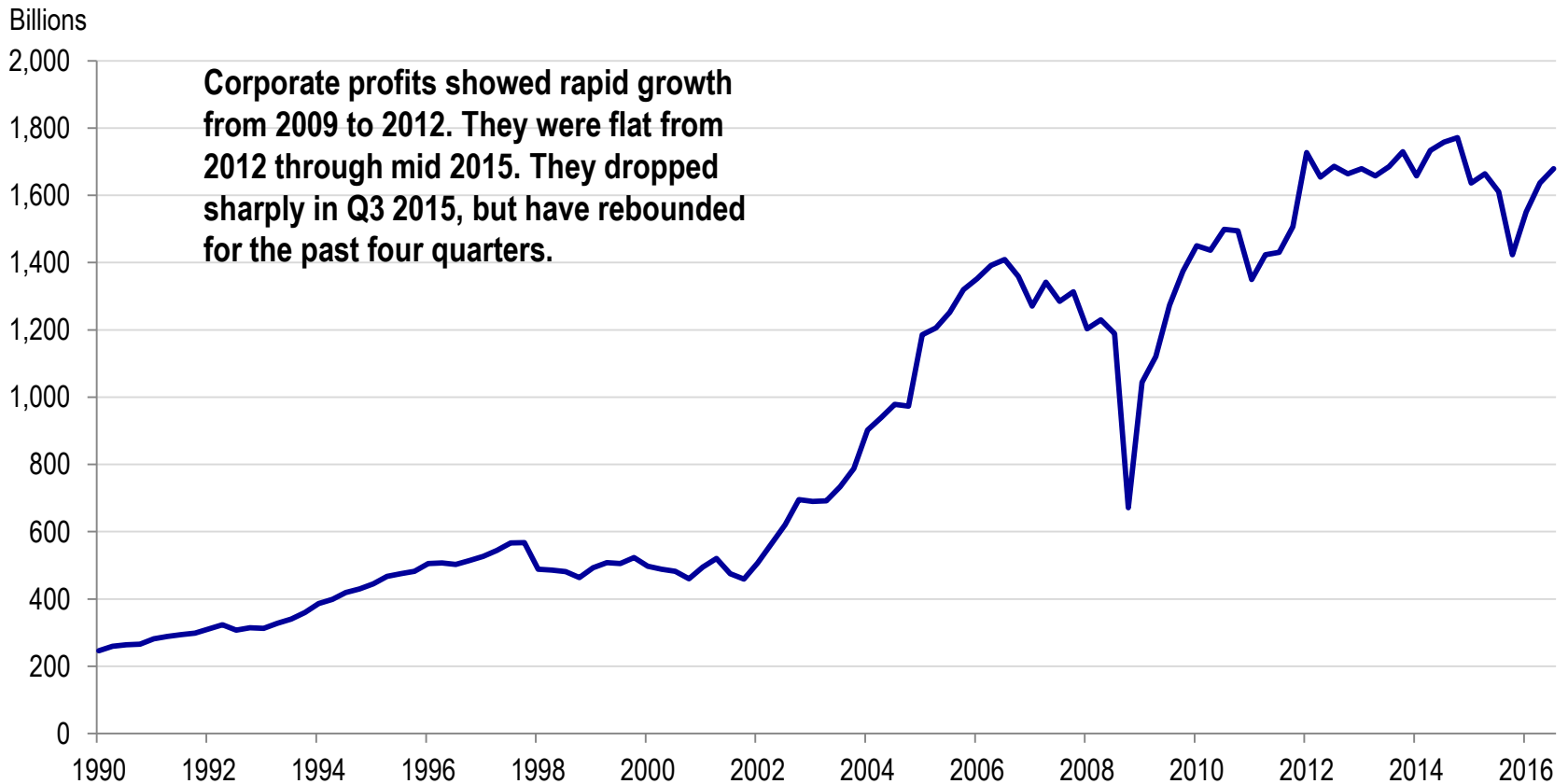
VIX (VIXCLS)



Source: FRED, Chicago Board Options Exchange, cber.co.

Corporate Profits After Tax (without IVA and CCAdj)

Corporate Profits After Tax

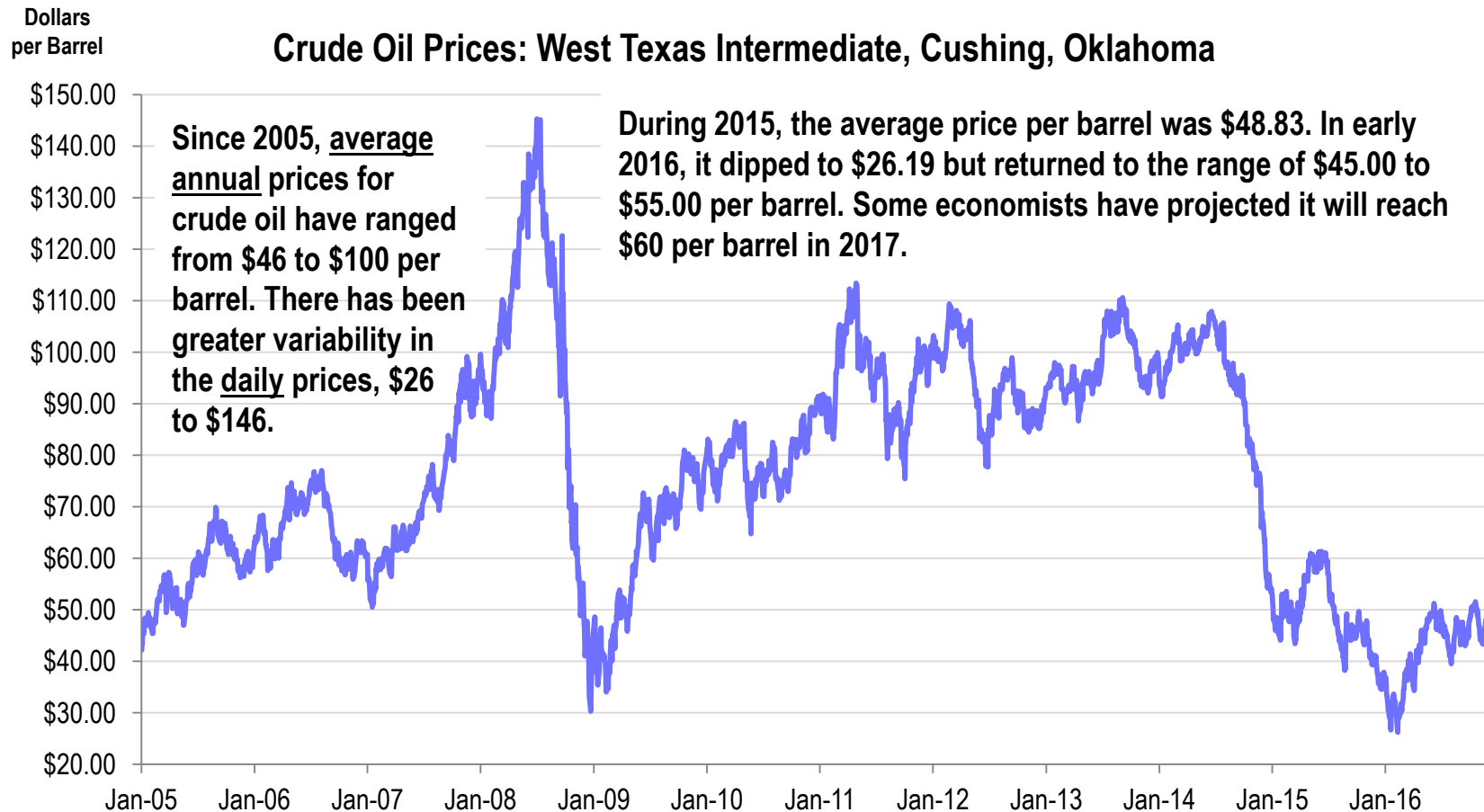


Source: FRED, BEA, cber.co.

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Crude Oil Prices

West Texas Intermediate



Source: FRED, EIA, cber.co.

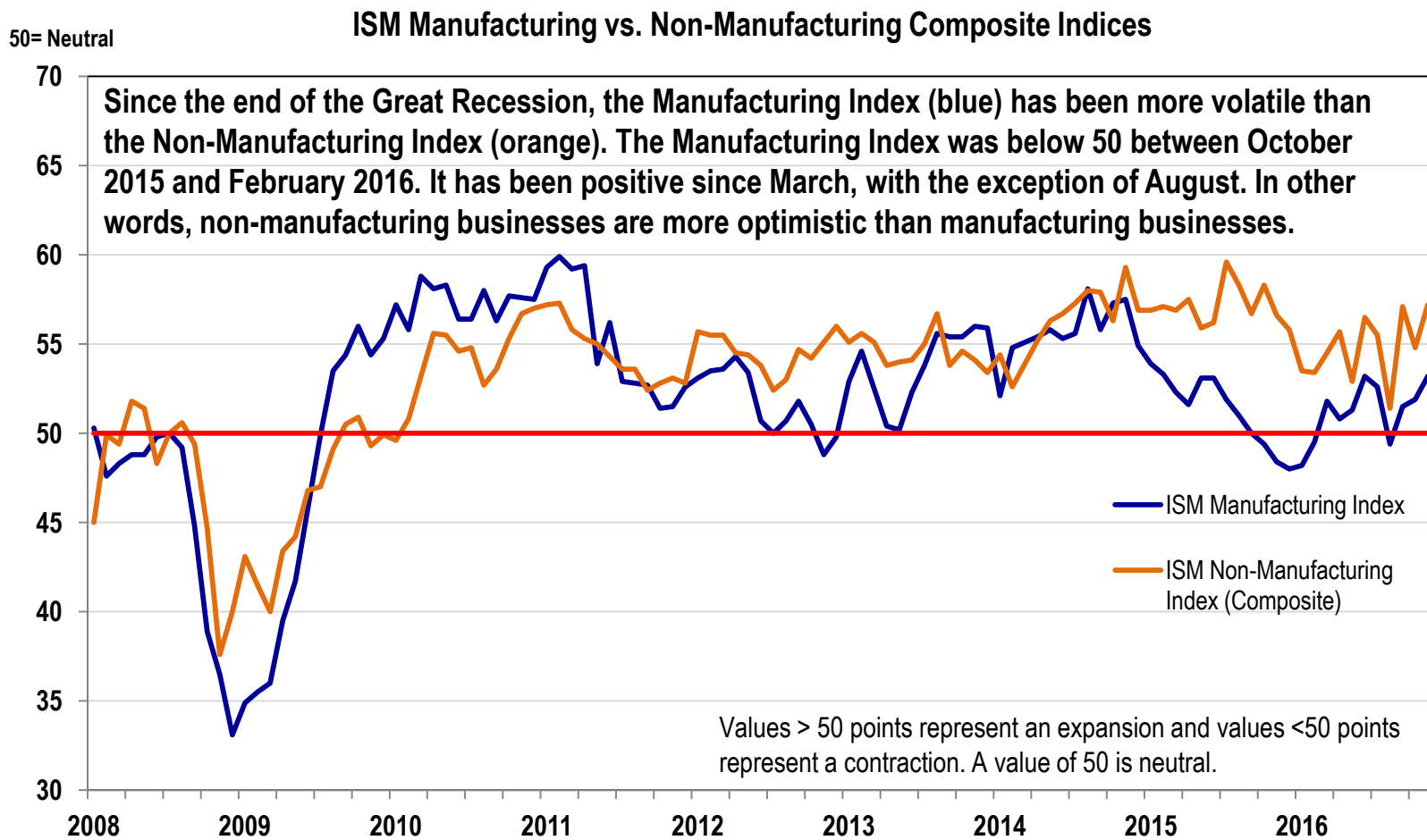


United States Economy

Non-Manufacturing, Manufacturing, Construction, and Retail

ISM PMI Composite Indices

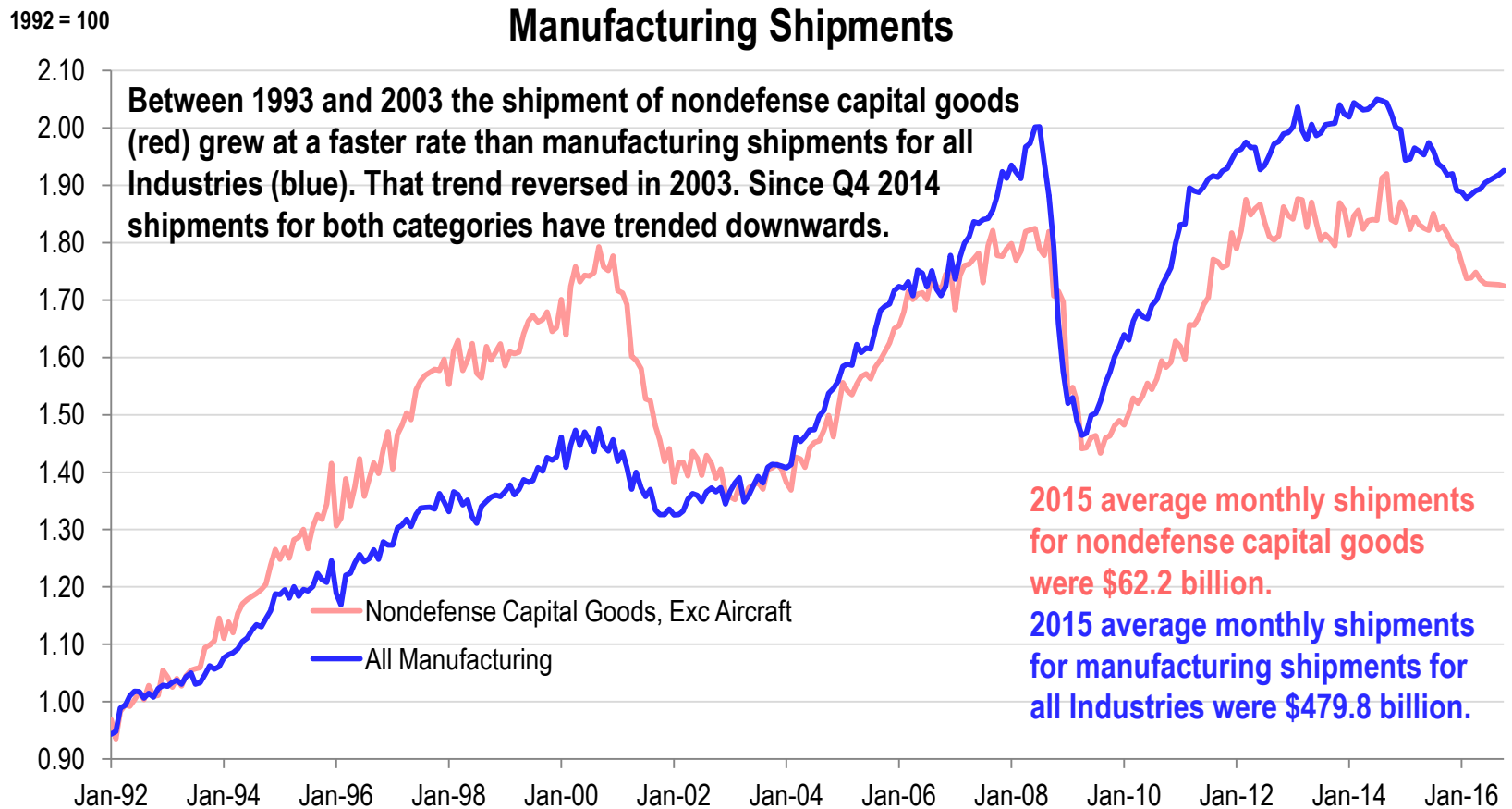
Manufacturing vs. Non-manufacturing



Sources: Institute for Supply Management (ISM), FRED, cber.co.

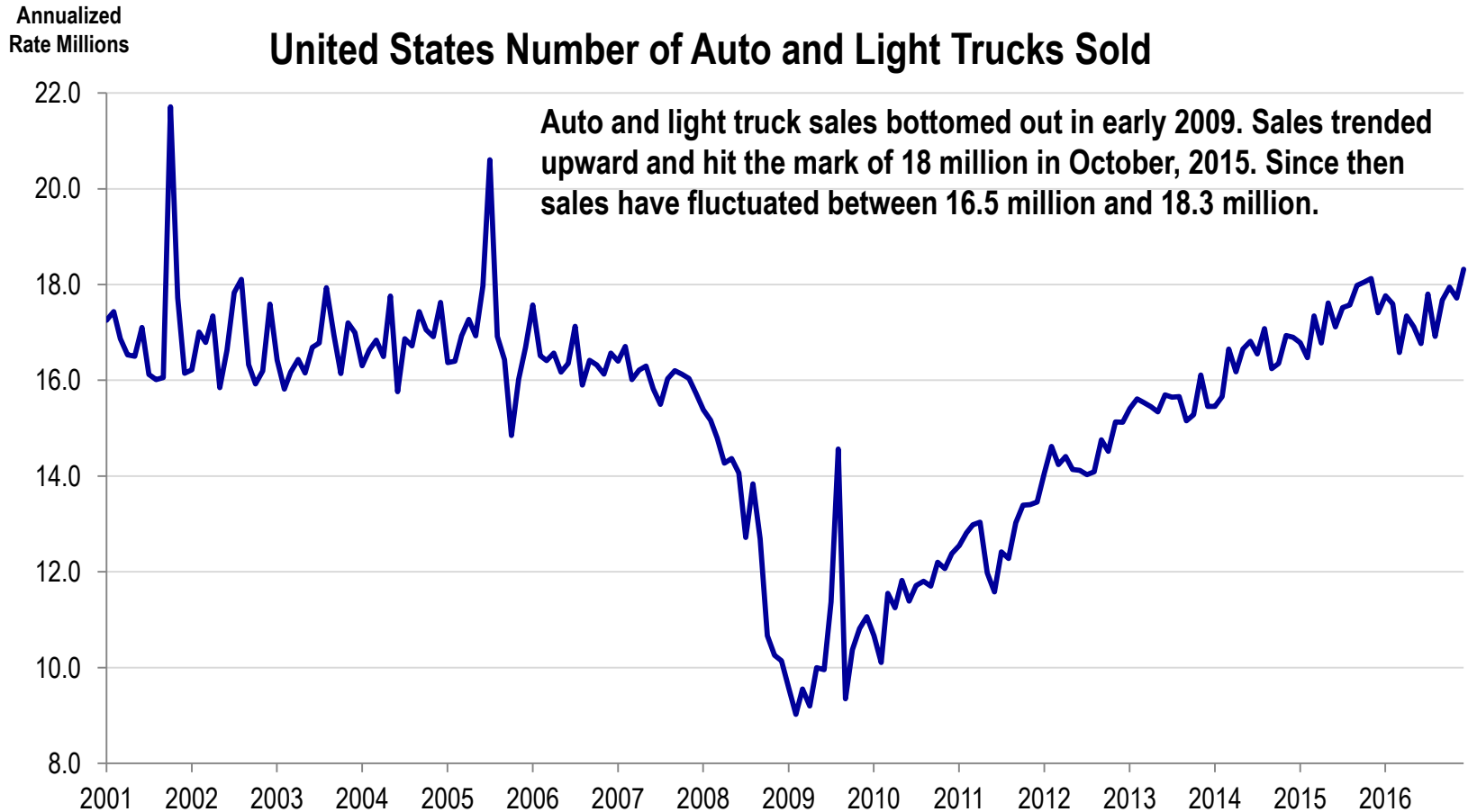
United States Manufacturing Shipments

All Industries vs. Nondefense Capital, Excluding Aircraft



Source: FRED, SA. U.S. Bureau of the Census, cber.co. Note: Not adjusted for inflation.

U.S. Weekly Auto and Light Truck Sales

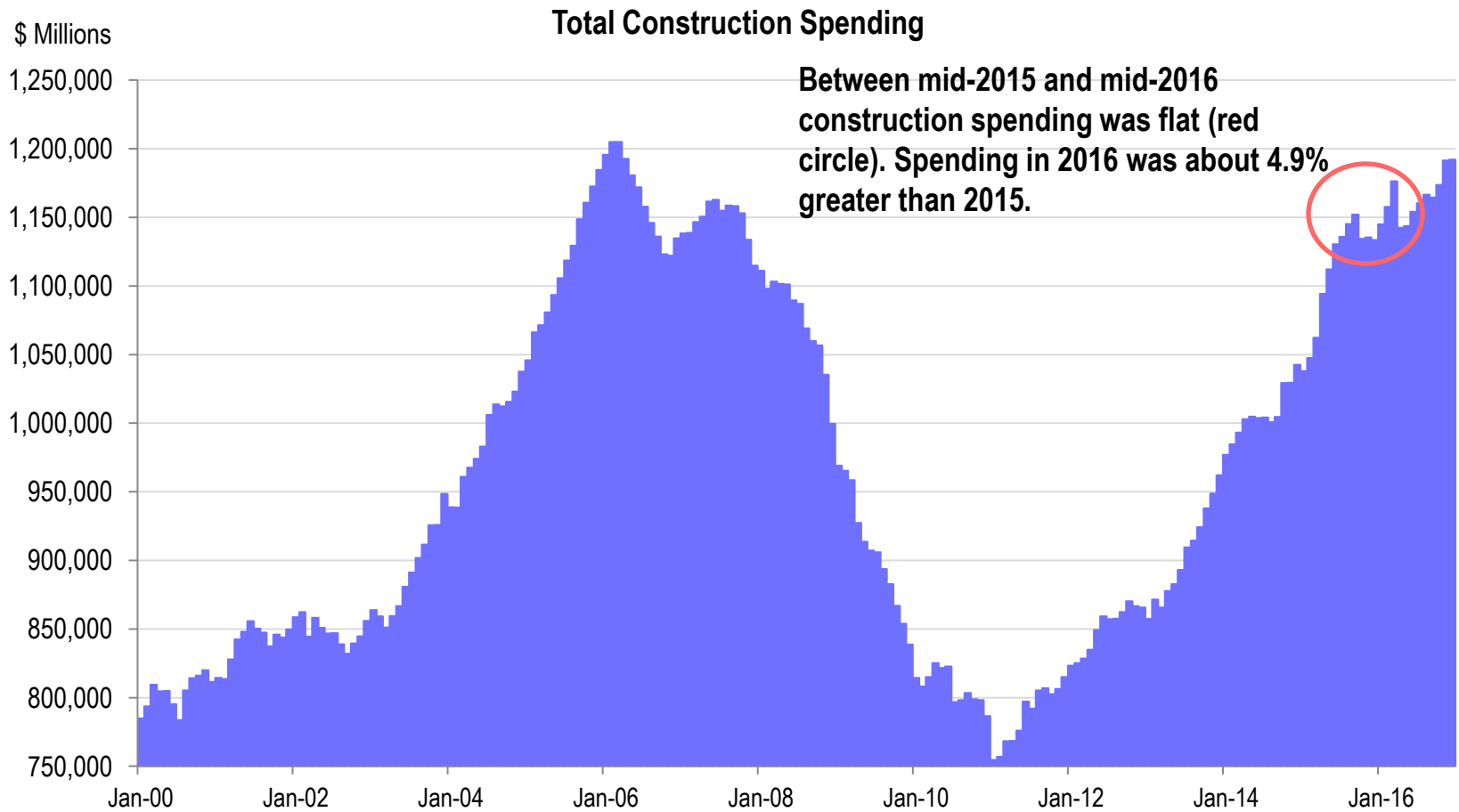


Source: FRED, BEA, cber.co.

Note: Seasonally Adjusted Annualized Rate.

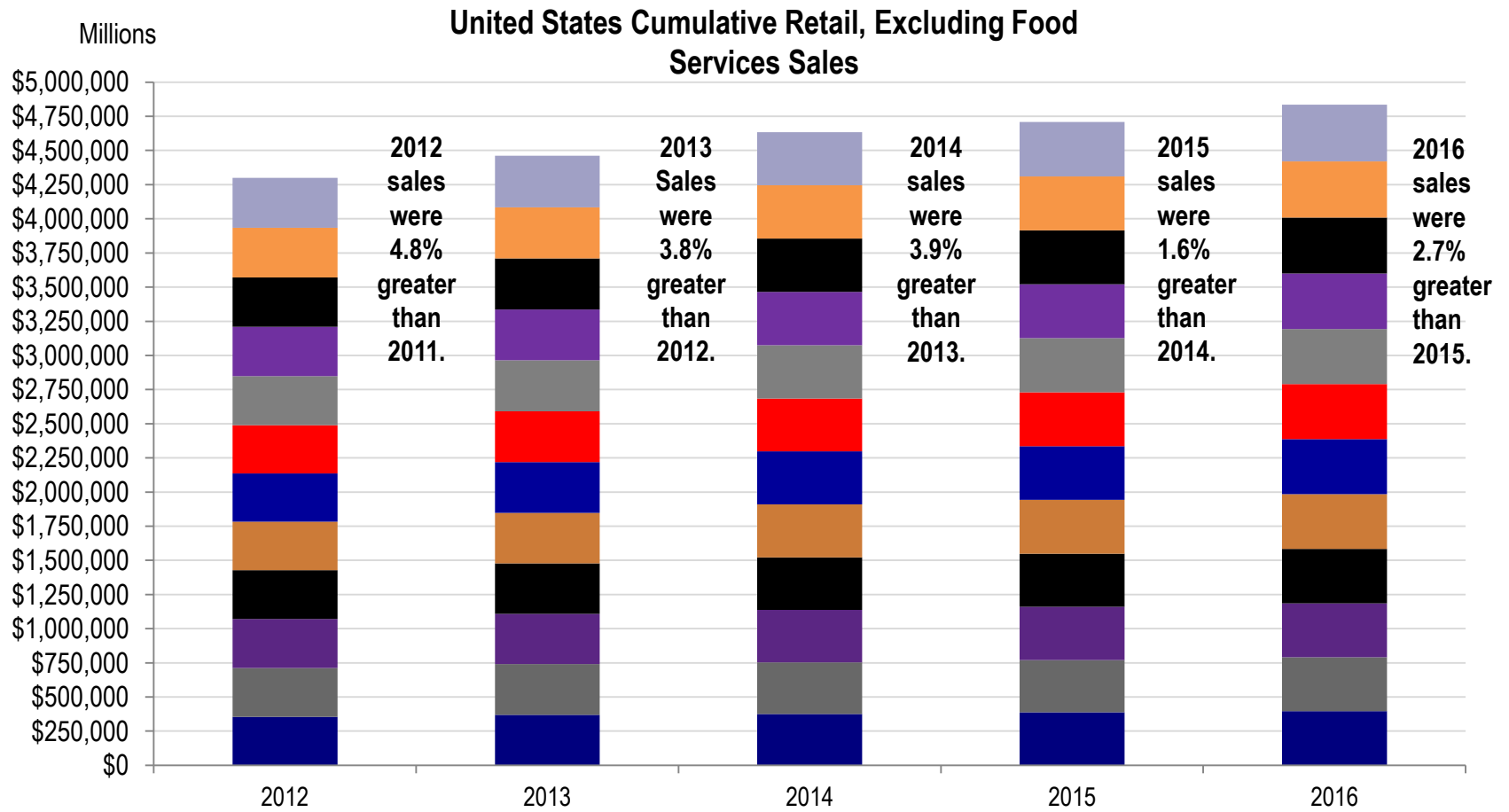
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Total United States Construction Spending



Source: FRED, Census Bureau, SAAR, cber.co. Data is not adjusted for inflation.

Cumulative Retail, Excluding Food Services Sales



Source: U.S. Census Bureau, FRED, cber.co . Note: Monthly data is in descending order with December at the top and January at the bottom, not adjusted for inflation.



United States Economy Summary

● The Global and U.S. in 2017

● Factors that Will Affect the U.S. and Colorado

1. Improved global economy (real GDP growth), 2.9%.
2. Stronger real GDP growth for the U.S., 2.1% to 2.5%.
3. Nationally, 1.9 million to 2.1 million jobs will be added (that equates to 158,000 to 175,000 per month).
4. The good news is the Fed is optimistic about the economy. For many people the bad news is interest rates will continue to rise in 2017.
5. Inflation will increase by 2.5% in the U.S. and 3.0% in CO.
6. After being down, manufacturing shipments are trending upwards.
7. Strong surge in optimism from the purchasing managers.
8. The price of oil is expected to increase.
9. The dollar will continue to be strong.
10. Debt will continue to be a concern.

2017 will be a year of extremes – both good and bad.

There is more upside potential than downside risk.

There is a much smaller pool of potential workers!



The Colorado Economy



The Colorado Economy

Population, Unemployment, and Employment

Colorado Population

Components of Change

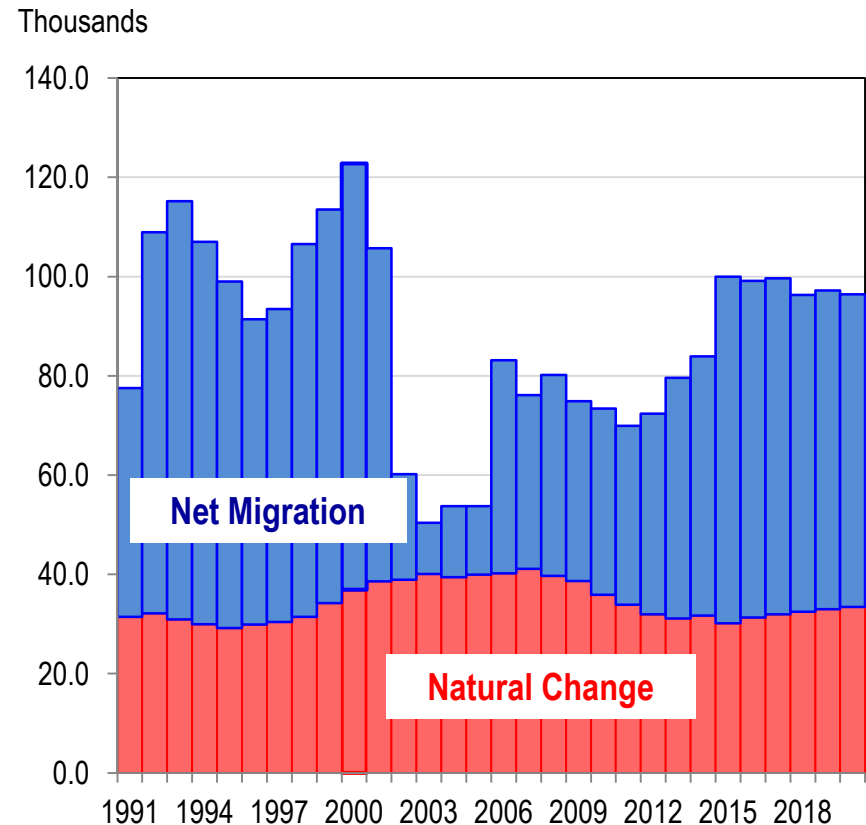
The population increases and decreases are a result of the natural rate of change (births minus deaths) and the change in net migration (people moving into the state minus people moving out of the state).

Over the past 2½ decades the natural rate of change (red bars) varied from a low of 29,145 in 1995 to a peak of 41,124 in 2007. For the past 10 years it has been slightly above 30,000.

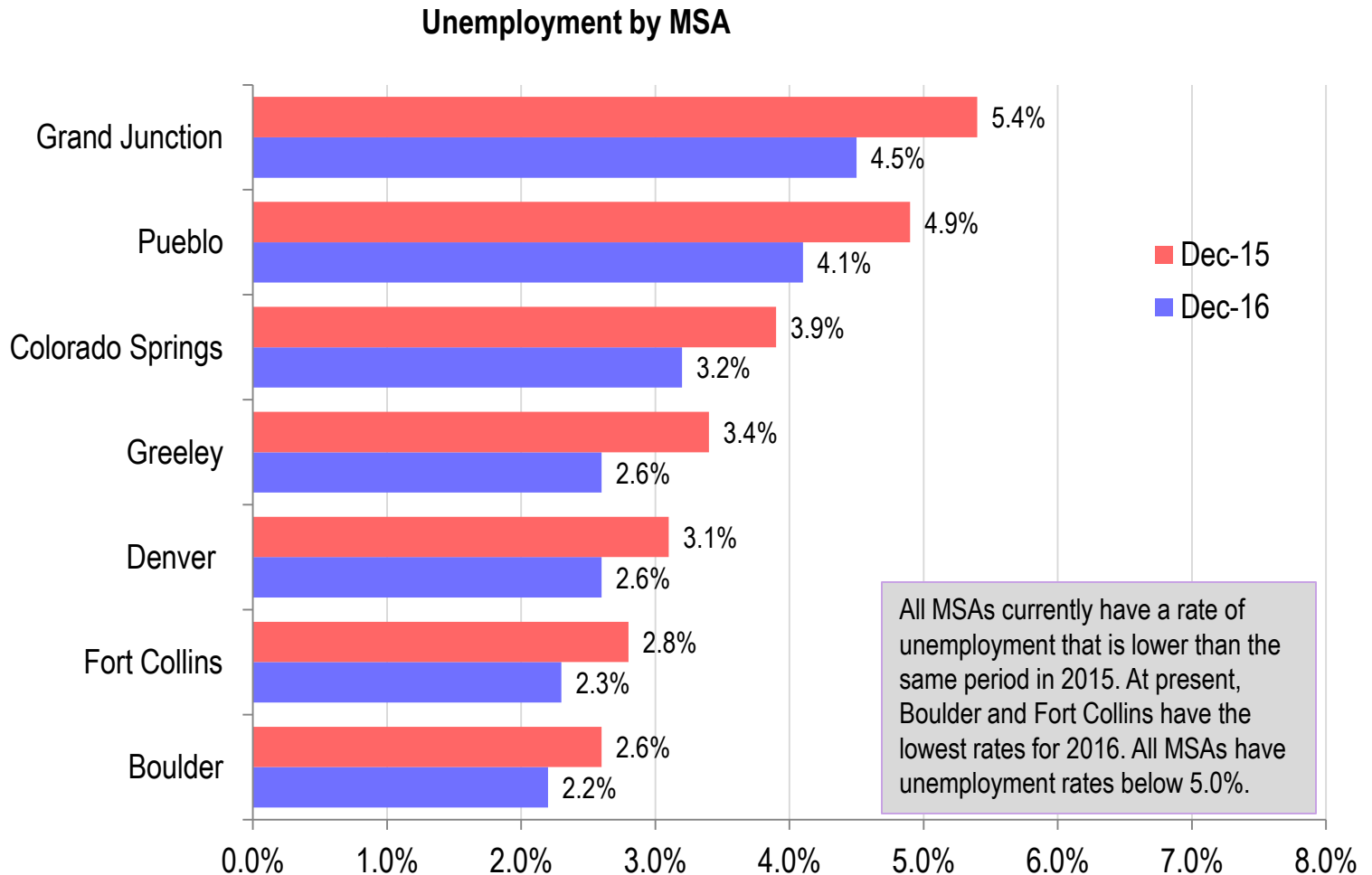
Changes resulting from net migration (blue bars) are closely tied to the strength of the economy and the change in state employment. For example, there were five years, from 1986 to 1990, when net migration was negative (not shown on this chart). More people moved out of state than moved into the state to escape a regional recession. During the past two recessions, net migration declined, but did not turn negative. It was difficult for people to move anywhere to escape the downturn.

The Colorado population will increase by about 100,000 in 2015, 2016, and 2017. In 2017 the state's population will increase by 1.8% to 5.655,405.

Change in Colorado Population 1991 - 2020



Unemployment by MSA 2015 vs. 2016



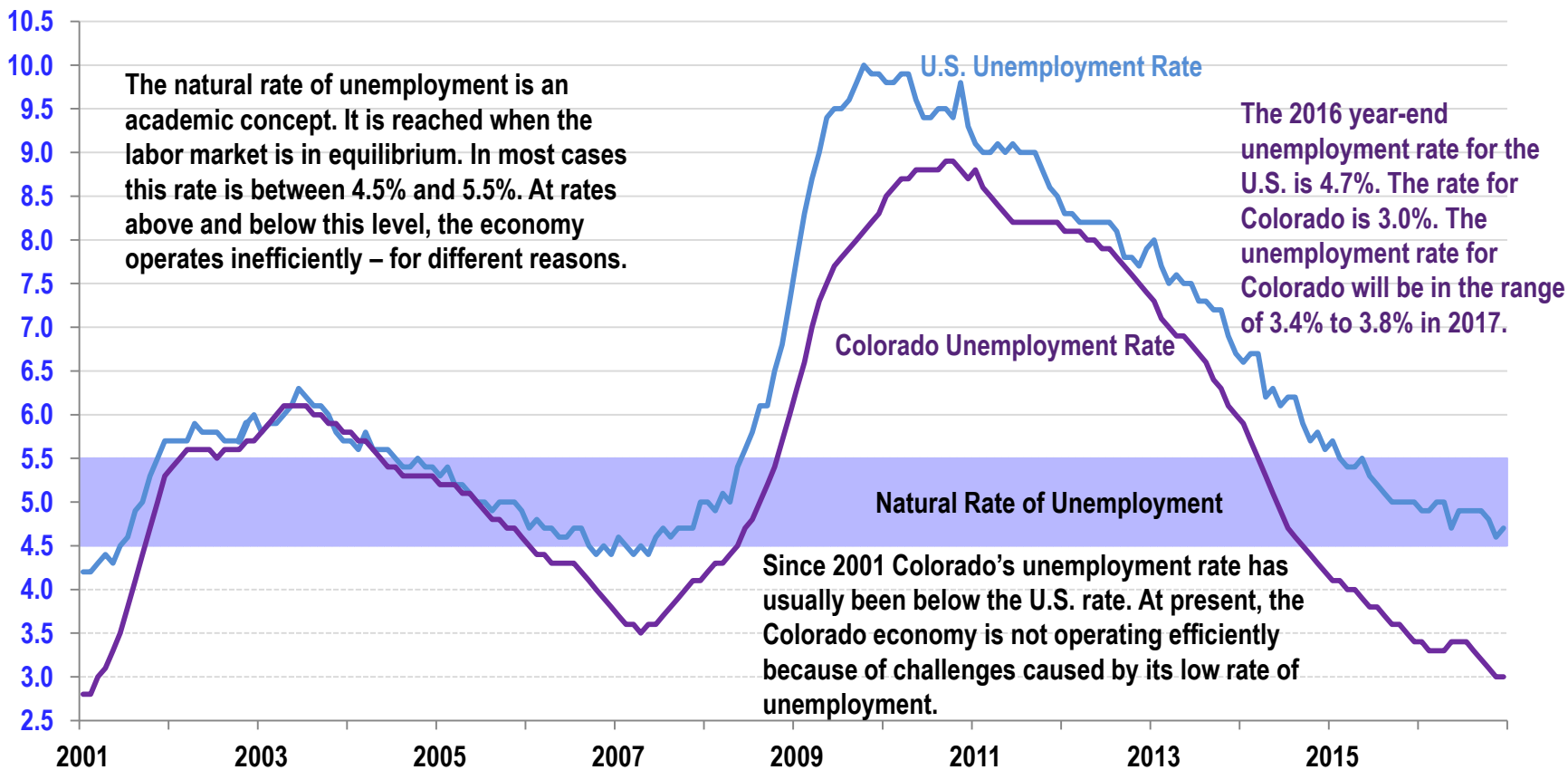
Source: Bureau of Labor Statistics, NSA, cber.co. Note: MSA unemployment lags by two months and is reported only on a non-seasonally adjusted basis.

Unemployment Rate

United States vs. Colorado

Percent

United States vs. Colorado Unemployment Rate



Source: Bureau of Labor Statistics, SA, cber.co.

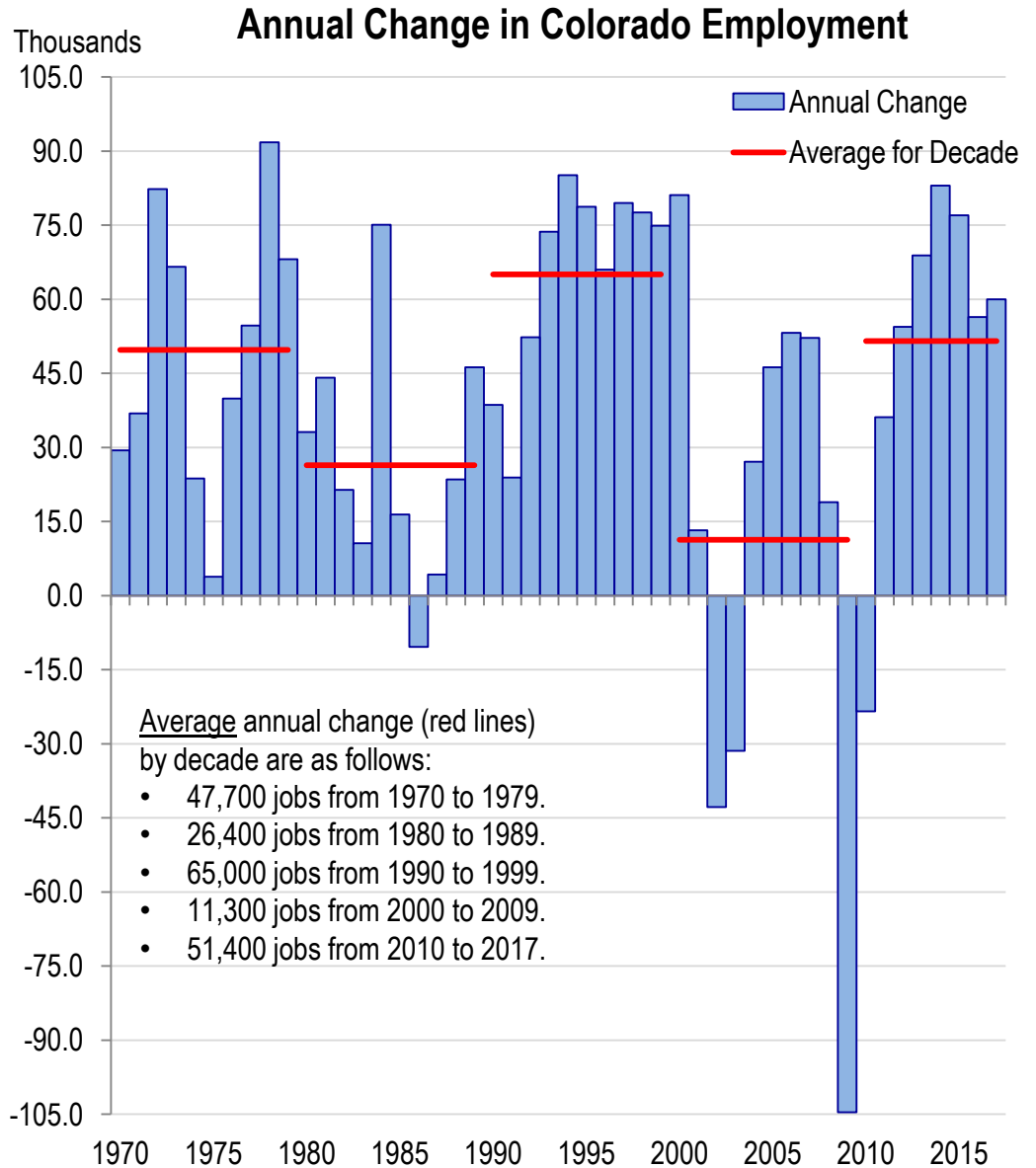
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● Annual Employment
 ● Change in Colorado
 ● Employment

Colorado added 77,000 jobs in 2015 and 56,400 jobs in 2016.

For the first 7 years of this decade, Colorado has added an average of 50,400 jobs.

The state will add 57,000 to 63,000 jobs in 2017. Colorado employment will increase by 2.2% to 2.4%.




Source: Bureau of Labor Statistics, cber.co.



The Colorado Economy

Benchmark Revisions



Bureau of Labor Statistics

Benchmark Data Revision Process

BLS and LMI Data Projections

The Bureau of Labor Statistics has a process for revising their employment data each March that is often referred to as the benchmark revisions. This section briefly describes that process and what recent updates mean to Colorado.

In recent years, data-producing federal agencies have been asked to deliver more accurate data, in a shorter time frame, using fewer staff, with lower research budgets. The data used for most short-term forecasts is the Current Employment Survey, also called Nonfarm or Wage and Salary data. It is possible for the CES data to be revised up to four times.

BLS and LMI Data Revision Process

The CES projection process is outlined below:

1. Around the 20th of a month, preliminary data for the prior month will be published and the month prior to that will be updated (For example, around June 20th preliminary data for May will be produced and April will be updated.) These revisions are usually minor. Most short-term forecasts use this data.
2. In March of the following year, the previous two years will be revised. (For example, the 2014 employment data will be revised in March 2015 and finalized in March 2016).
3. The initial March update is usually the most significant revision, and the two-year update is often minor (In the case of 2014, some of the monthly totals will see significant upward revisions when revised in March 2015.)
4. Periodically, BLS updates the entire data series back to 1990. This usually occurs when they recalibrate their projection models or redefine NAICS codes.

Overview of the Benchmark Revisions

2015 and 2016

There is good news and there is bad news in the March 2017 revisions.

Good News

Employment for 2015 was revised upwards to 77,000.

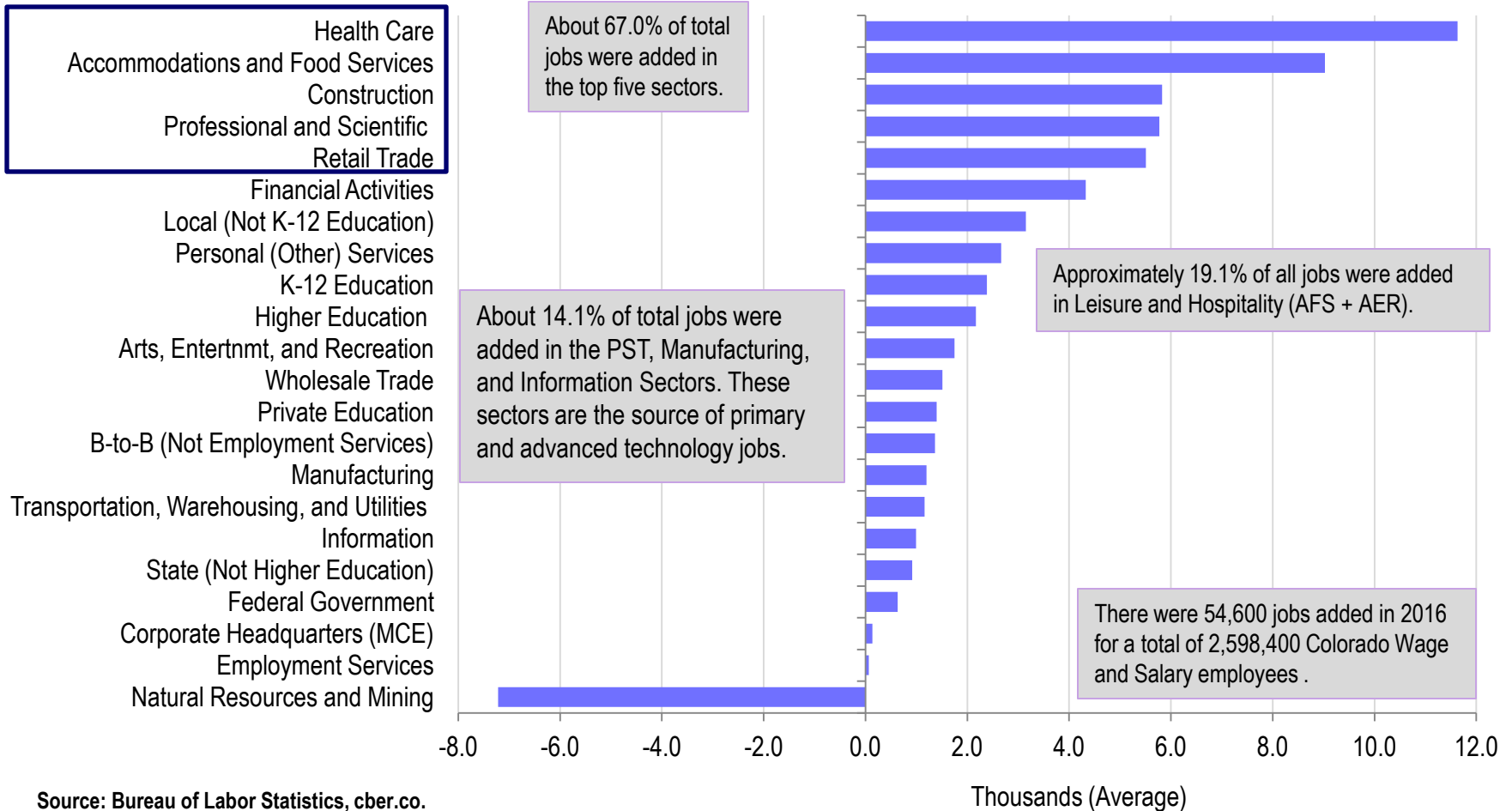
Bad News

Throughout 2016 the BLS data indicated the state would add about 70,000 jobs in 2016. Unfortunately, that was revised significantly downwards to 56,400.

The following two charts show the total change by sector and total employment by sector.

2016 Colorado Employment Changes by Sector

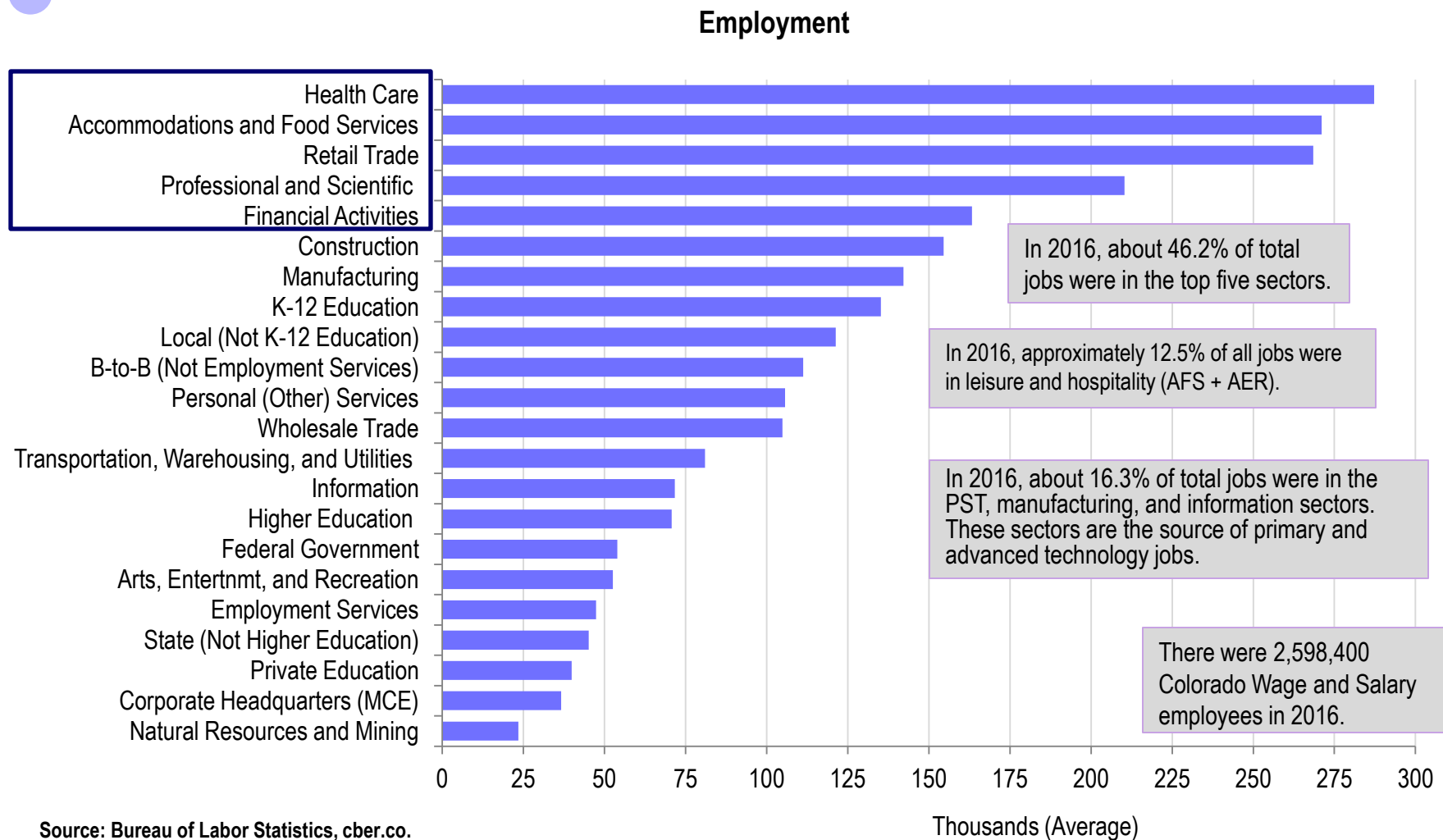
Job Change All Sectors



Source: Bureau of Labor Statistics, cber.co.

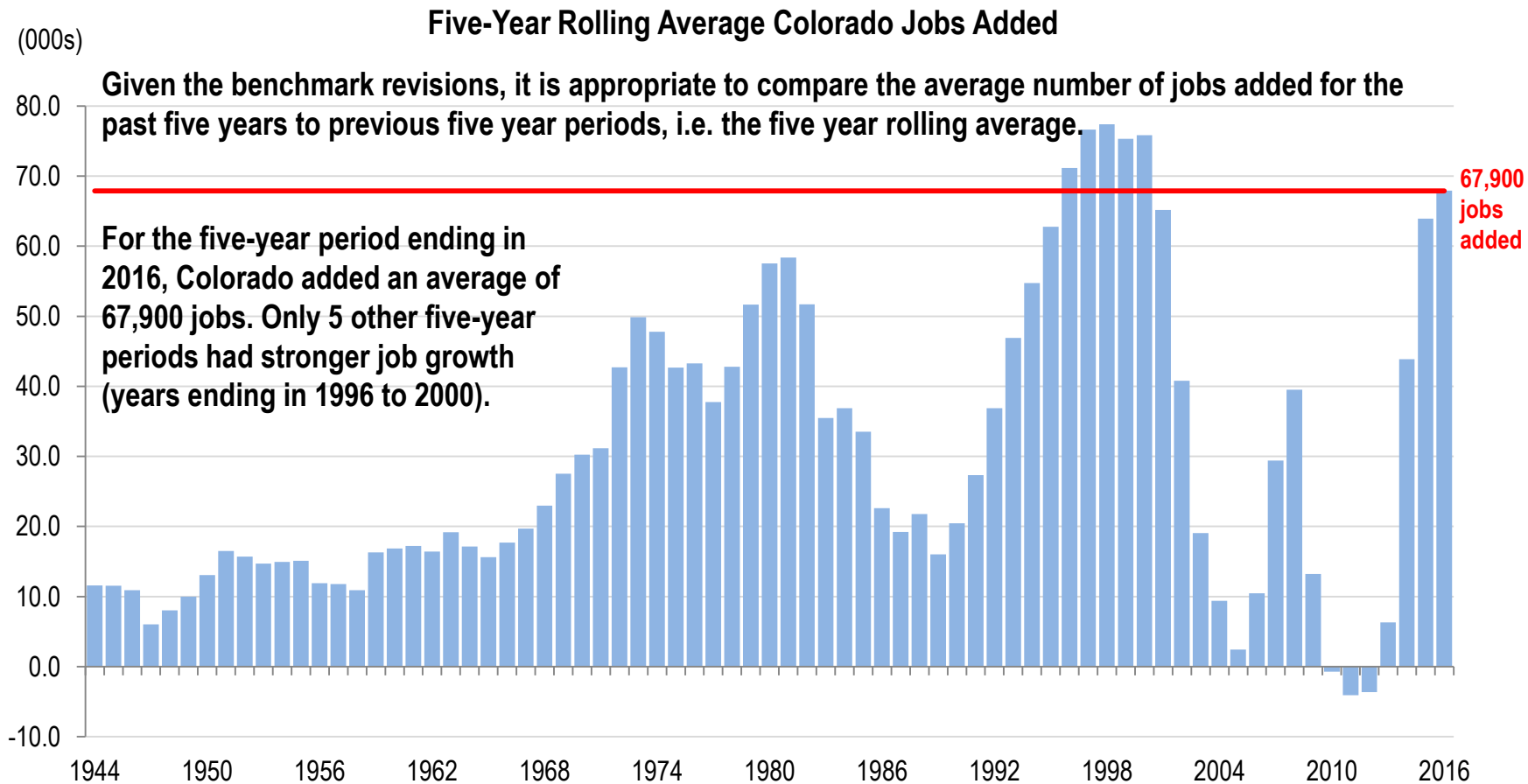
Total 2016 Colorado

Wage and Salary Employment by Sector



Source: Bureau of Labor Statistics, cber.co.

Five-Year Rolling Average Absolute Job Growth



Source: Bureau of Labor Statistics, cber.co.

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Colorado Employment Forecast

Strong Growth, Solid Growth, Volatile Categories



Colorado Economic Forecast Sector Portfolio Analysis

Attempt to Improve Forecast Accuracy

The primary focus of most state economic forecasts is to project total employment.

Some economists also produce sector forecasts. They usually add projections for the sectors to derive the state total, an approach that introduces more variables for error.

cber.co feels the most accurate forecast is achieved by projecting total employment based on projections for categories of sectors. Sectors are grouped into three categories based on their past performance.

Projections for the categories and overall employment are based on trends, feedback from business leaders, economic developers, and other economists. The sum of these categories are then compared to the projections for overall total employment. Minor adjustments are made and the final forecast is produced for three scenarios. The most likely scenario is used as the final cber.co forecast. This final step helps create a better understanding of upside and downside risk.

Strong Growth, Solid Growth, and Volatile Categories

This portfolio approach has made it easy to see that some sectors consistently create jobs at a higher rate of growth, some show solid growth, and others are more volatile. Ultimately, the volatile category tends to have a greater influence on the amount of change in total job growth than the sectors with steady growth.

From 2012 through 2015 cber.co evaluated the performance of 23 sectors over the past two decades and refined the manner in which the sectors are grouped. The evaluation factors for grouping include the rate of growth, number of years with positive job growth, size of the sector, and volatility in job growth. The data used for classifying the sectors is available in the appendix. In this short period that this process has been used, it has produced a high level of accuracy in the final forecast. More importantly, it has produced a better understanding of what is driving the economy.

Annual Employment Situation for the Strong Growth Category

Over the past two decades the following sectors have been the foundation for consistent growth in Colorado employment.

- Professional, Scientific, and Technical Services
- Management of Companies and Enterprises
- Administrative - Business to Business (Not Employment Services)
- Private Education
- Health Care
- Arts, Entertainment, and Recreation
- Other Services.

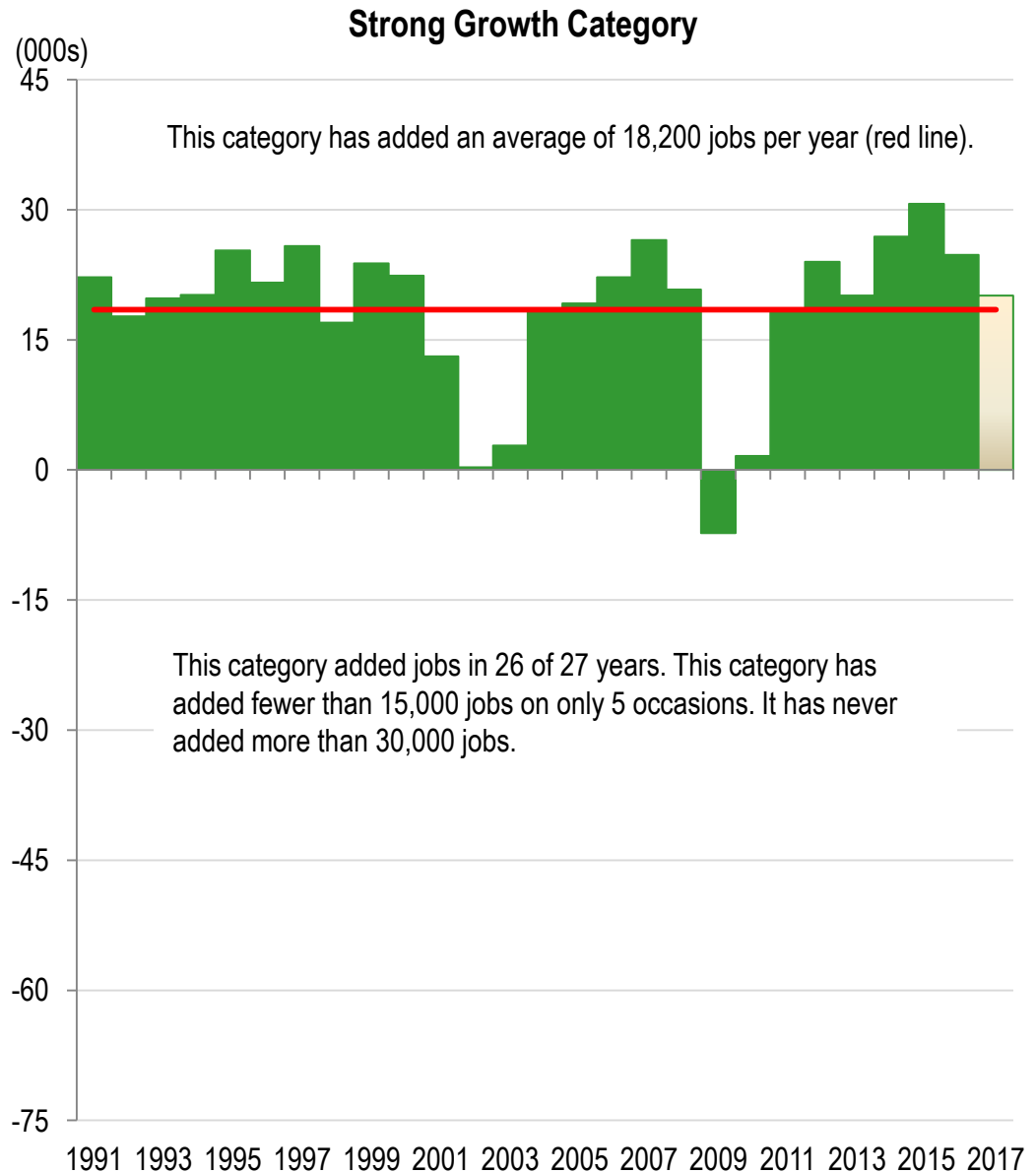
Total employment for this category was:

1997 517,900 workers, 26.2% of total employment

2007 683,800 workers, 29.3% of total employment

2017 857,000 workers, 32.3% of total employment

In 2017, between 19,000 and 21,000 workers will be added at a rate of 2.3% to 2.5%. This rate of growth is similar to last year.



Source: Bureau of Labor Statistics, cber.co.

Three Things to Look for in 2017

Strong Growth Category

Strong Growth Category (Business and Services)

- Professional, Scientific, and Technical Services (PST)
- Management of Companies and Enterprises
- Administrative - Business to Business (Not Employment Services)
- Private Education
- Health Care
- Arts, Entertainment, and Recreation
- Other Services

Three Things to Look For

- In 2017, jobs will be added at a rate slightly above the long-term average for the category.
- The health care sector will lead job growth. It is likely the Affordable Care Act will be revised by Congress; however, it is unlikely the changes will have an impact on employment in 2017.
- The PST sector will continue to be a source of high wage jobs. Many of the jobs will be added in the advanced technology clusters with a small number of jobs being added in industries that support the extractive industries.

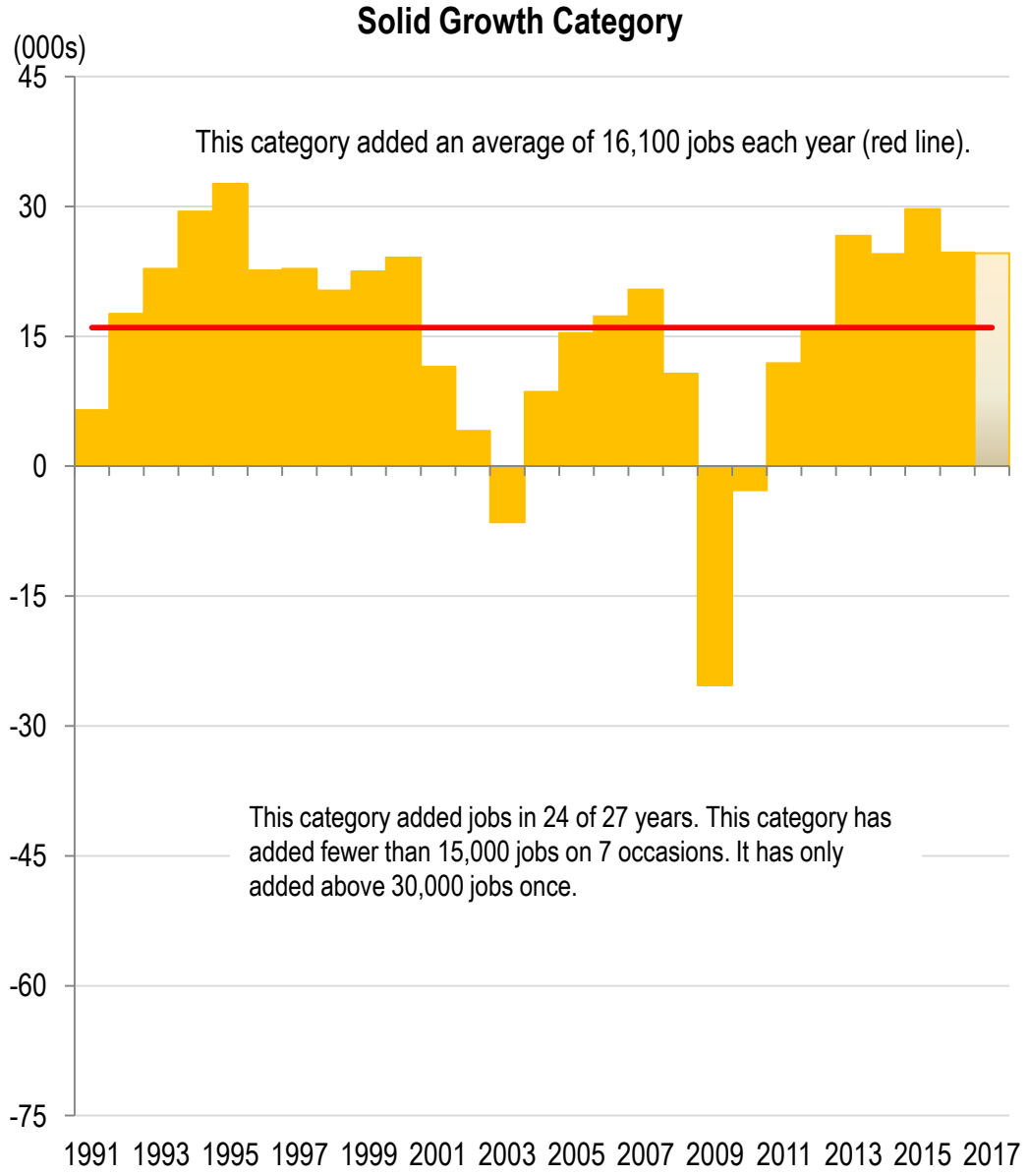
Annual Employment Situation for the Solid Growth Category

Over the past two decades the following sectors generally posted gains. The category posted stronger jobs gains during the 1990s than the 2000s and 2010s.

- Wholesale Trade
- Retail Trade
- State (Not Higher Education)
- Higher Education
- Local (Not K-12 Education)
- K-12 Education
- Accommodations and Food Services

Total employment for this category was:
 1997 763,400 workers, 38.6% of total employment
 2007 901,100 workers, 38.6% of total employment
 2017 1,045,200 workers, 39.3% of total employment

In 2017, between 24,000 and 26,000 jobs will be added, at a rate of 2.3% to 2.5%. This level of growth is similar to 2014.



Source: Bureau of Labor Statistics, cber.co.

Three Things to Look for in 2017

Solid Growth Category

Solid Growth Category (Consumption and Government)

- Wholesale Trade
- Retail Trade
- State (Not Higher Education)
- Higher Education
- Local (Not K-12 Education)
- K-12 Education
- Accommodations and Food Services (AFS)

Three Things to Look For

- Job growth in this category will be solid, but about the same as 2016. It will be well above the long-term average for the category.
- State and local government coffers will benefit from increased sales and income taxes. This will occur because of increases in the population, employment, and wages.
- Demand for food service operations (AFS) will continue to increase because of the strong tourism industry and a larger population.

Annual Employment Situation for the Volatile Category

Over the past two decades the sectors listed below were the primary source of volatility in total employment.

The sectors are:

- Natural Resources and Mining
- Construction
- Manufacturing
- Transportation, Warehousing, and Utilities
- Employment Services
- Financial Activities
- Information
- Federal Government

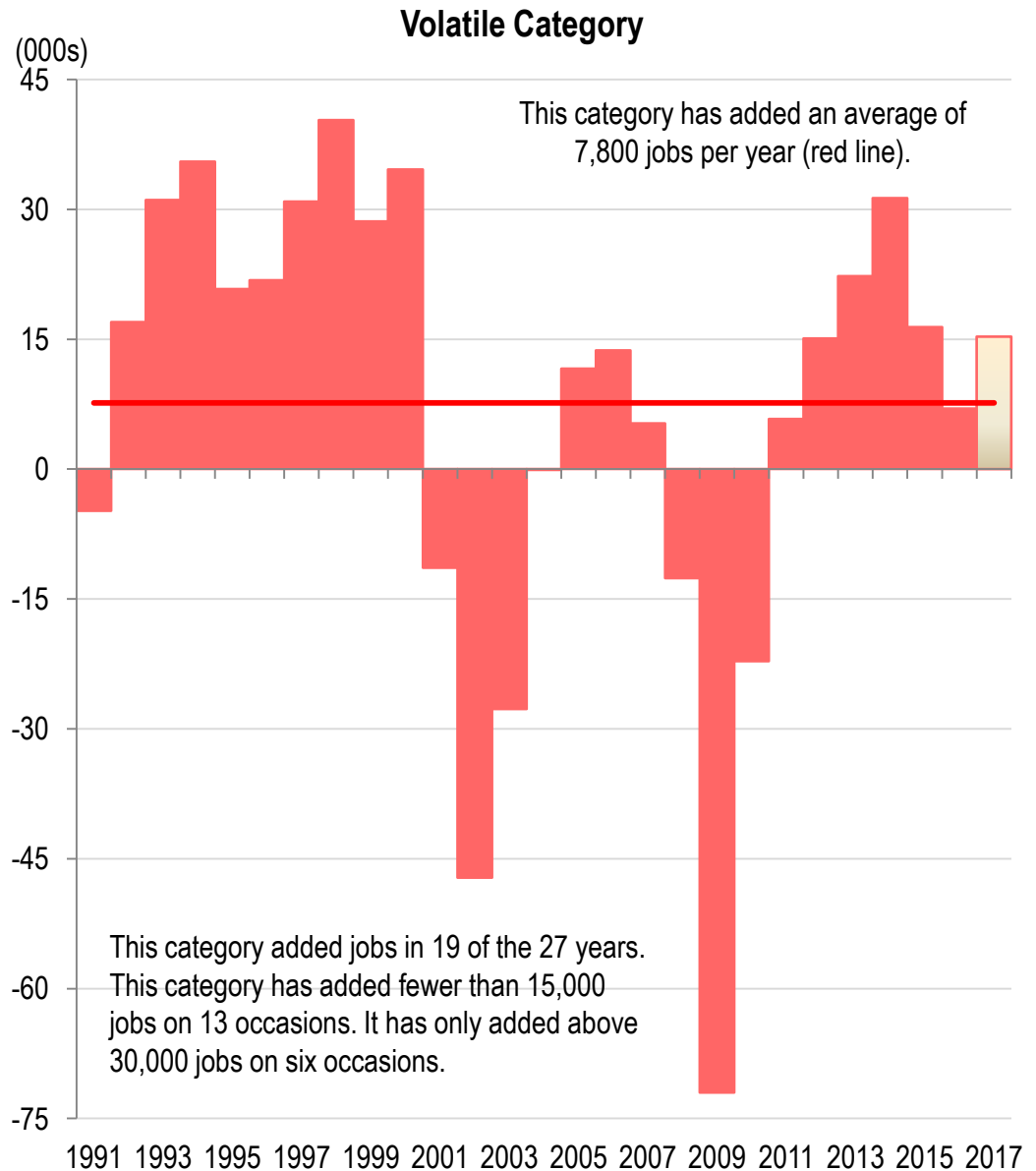
Total employment for this category was:

1997 698,900 workers, 35.3% of total employment

2007 746,600 workers, 32.0% of total employment

2017 756,600 workers, 28.5% of total employment

In 2017 between 14,000 and 16,000 jobs will be added, at a rate of 2.0% to 2.2%. This rate of growth is similar to 2012 and 2015.



Three Things to Look for in 2017

Volatile Category

Volatile Category

- Natural Resources and Mining
- Construction
- Manufacturing
- Transportation, Warehousing, and Utilities
- Employment Services
- Financial Activities
- Information
- Federal Government

Three Things to Look For

- Construction will have a solid to strong year in 2017. The greatest concern will be finding a sufficient number of qualified workers to fill job openings.
- The price for a barrel of oil is again in the \$45 to \$55 range and projected to move higher in 2017. The rig count is again trending upward and production will be similar to the last two years.
- The number of manufacturing jobs flattened out in 2016 and is expected to show minimal growth in 2017. The growth in financial activities will increase at a slower rate. Higher interest rates may cause reduced demand for financial industry workers.

Scenarios for the 2017 Colorado Economic Outlook

The recovery from the Great Recession has been less than robust, but it has been **steady**. Job growth in the U.S. and Colorado will not reach its potential because of a number of factors that are causing the economy to operate inefficiently.

Overall Job Growth

In 2017 Colorado employment will increase by 2.2% to 2.4%. Average employment for 2017 will be slightly less than 2.7 million workers.

Strong Growth Category (About 32% of total employment)

In 2017, the rate of job growth for this category will be **2.3% to 2.5%**.

Solid Growth Category (about 39% of total employment)

In 2017, the rate of job growth will be **2.3% to 2.5%**.

Volatile Growth Category (29% of total employment)

In 2017, the rate of job growth will be **2.0% to 2.2%**.

The performance of the Volatile Growth Category will determine the accuracy of the cber.co 2017 forecast. There is more upside potential than downside risk to the forecast.

Source: cber.co.

Colorado-based Business and Economic Research <http://cber.co>

2017 Economic Outlook

Optimistic Scenario

- U.S. Real GDP will be greater than 2.5%.
- The U.S. will add more than 2.2 million workers.
- Colorado will add more than 63,000 workers, job growth will be greater than 2.4%.

Most Likely Scenario

- U.S. Real GDP will be 2.1% to 2.5%.
- The U.S. will add 1.9 to 2.1 million workers.
- Colorado will add 57,000 to 63,000 workers, job growth will be 2.2% to 2.4%.

Pessimistic Scenario

- U.S. Real GDP less than 2.1%.
- The U.S. will add less than 1.9 million workers
- Colorado will add less than 57,000 workers, job growth will be less than 2.2%.

The probability of these scenarios follows:

- Most Likely 52%
- Optimistic 41%
- Pessimistic 7%.

There is more upside potential than downside risk.

2017 Employment Forecast

Most Likely Scenario

Strong Growth Category +19,000 to 21,000 Employees

- Professional and Scientific
- Management of Companies and Enterprises
- Business to Business (Not Employment Services)
- Private Education
- Health Care
- Arts, Entertainment, and Recreation
- Other Services.

Solid Growth Category +24,000 to 26,000 Employees

- Wholesale Trade
- Retail Trade
- State (Not Higher Education)
- Higher Education
- Local (Not K-12 Education)
- K-12 Education
- Accommodations and Food Services

*In 2017 Colorado will add 57,000 to 63,000 jobs
(2.2% to 2.4%).*

Twenty-two sectors and subsectors have been placed into three categories based on their growth patterns over the past two decades. Projections for these categories are used in the development of the 2017 employment forecast.

Volatile Growth Category +14,000 to +16,000 Employees

- Natural Resources and Mining
- Construction
- Manufacturing
- Transportation, Warehousing, and Utilities
- Employment Services
- Financial Activities
- Information
- Federal Government

Summary of Strong, Solid, and Volatile Growth Categories

In 2017, the growth of the Strong and Solid Growth categories will be similar to 2016 and the Volatile category will be more aggressive. Overall growth will be 2.2% in 2016 and 2.1% to 2.5% in 2017.

The Strong Growth category of sectors (green) has performed consistently over time. The category expanded at a rate of 2.5% in 2016 and will grow at a rate of 2.3% to 2.5% in 2017.

The Solid Growth category of sectors (yellow) will continue to post moderate growth. In 2016, this category grew at a rate of 2.7% and will add jobs at a rate of 2.3% to 2.5% in 2017.

Finally, the Volatile category of sectors (red) was a very disappointing source of job growth in 2016. The category added jobs at a rate of 1.3%. Jobs will be added at a rate of 2.0% to 2.2% in 2017.

Note: This data reflects projected changes to the 2015 and 2016 data when BLS makes its revisions in March 2017.



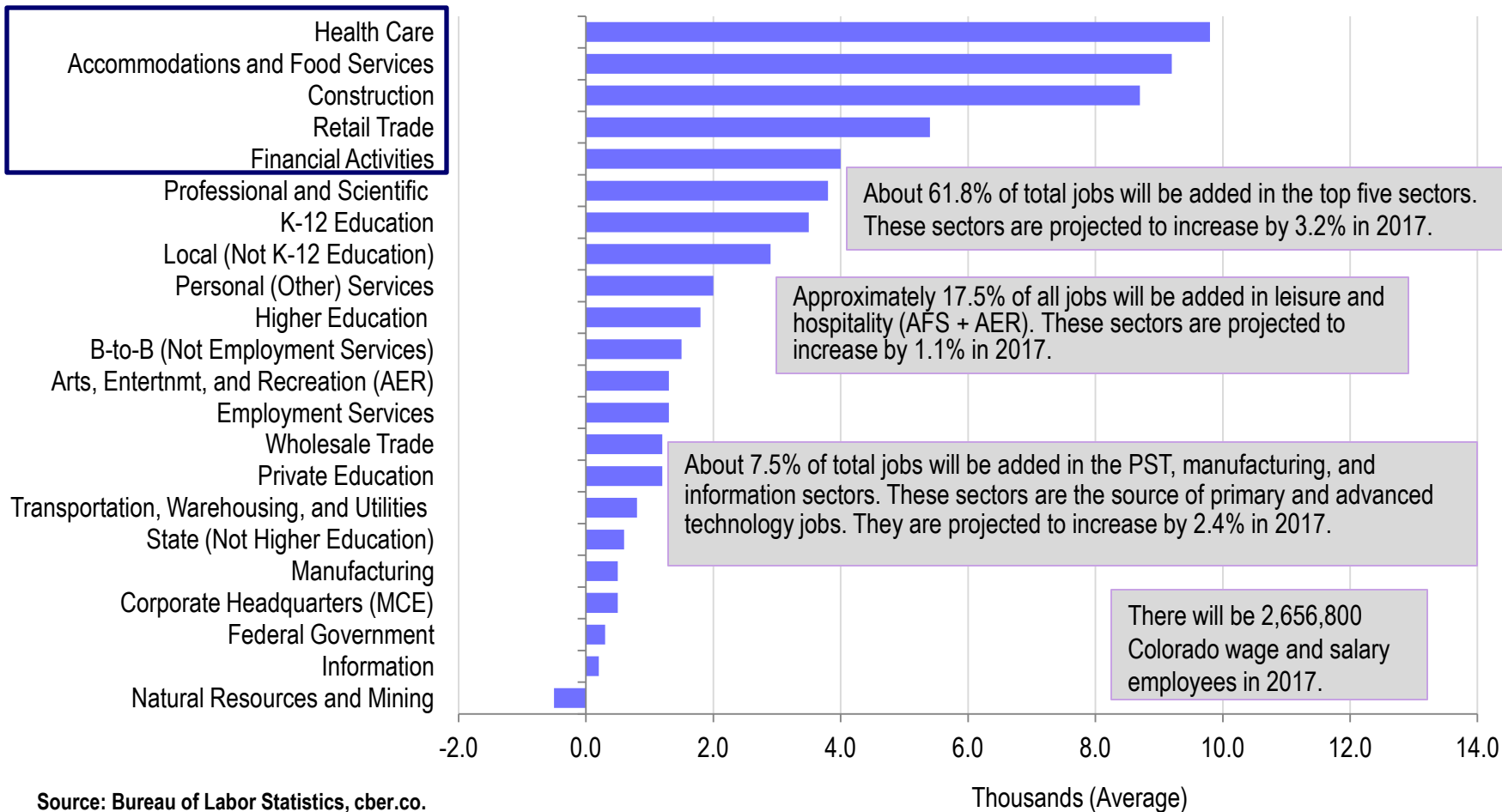
Source: Bureau of Labor Statistics, cber.co.

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Projected Job Changes

2017 Forecast

Job Change All Sectors



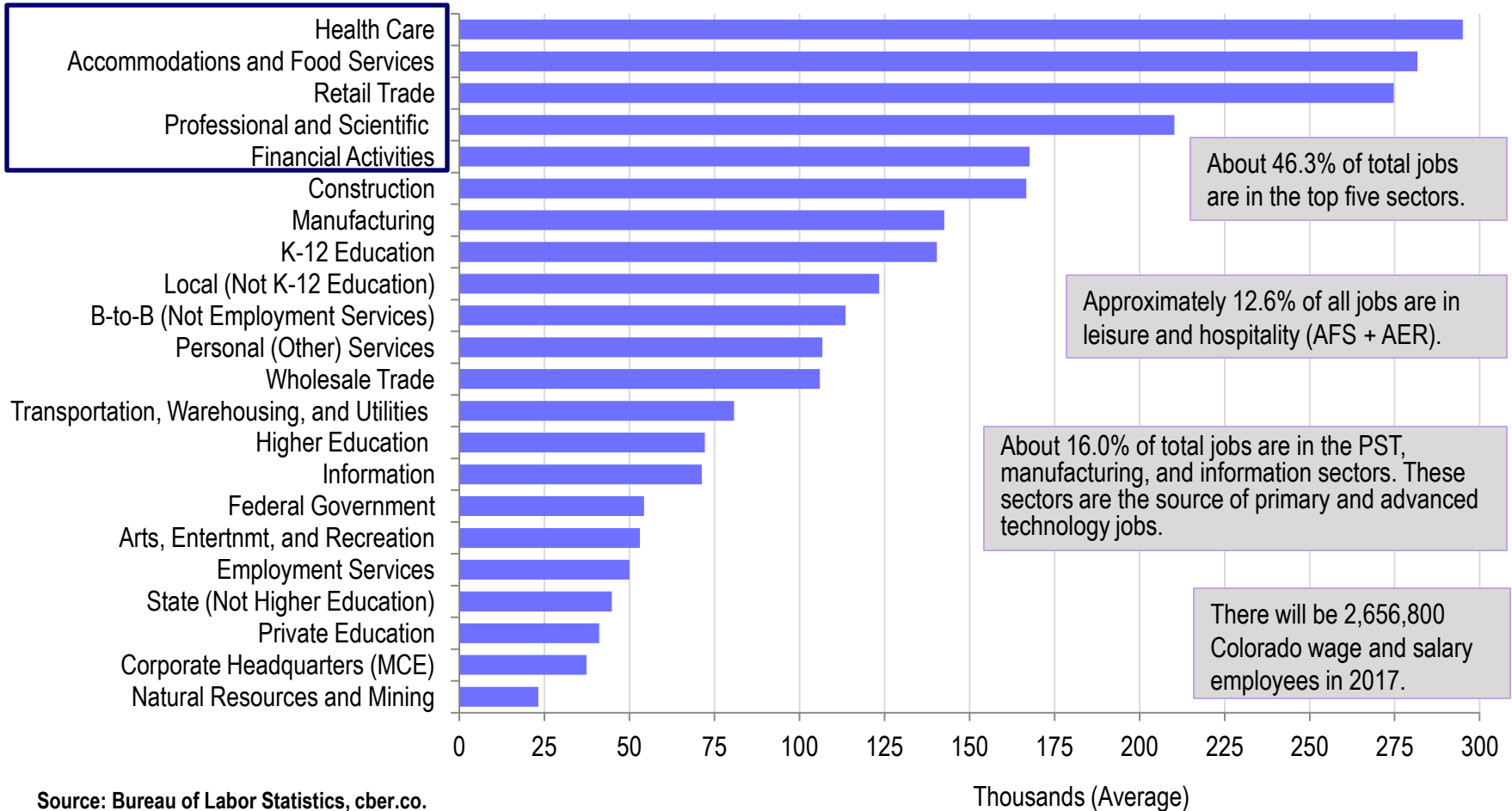
Source: Bureau of Labor Statistics, cber.co.

Thousands (Average)

Colorado Wage and Salary Employment

2017 Forecast

Employment



About 46.3% of total jobs are in the top five sectors.

Approximately 12.6% of all jobs are in leisure and hospitality (AFS + AER).

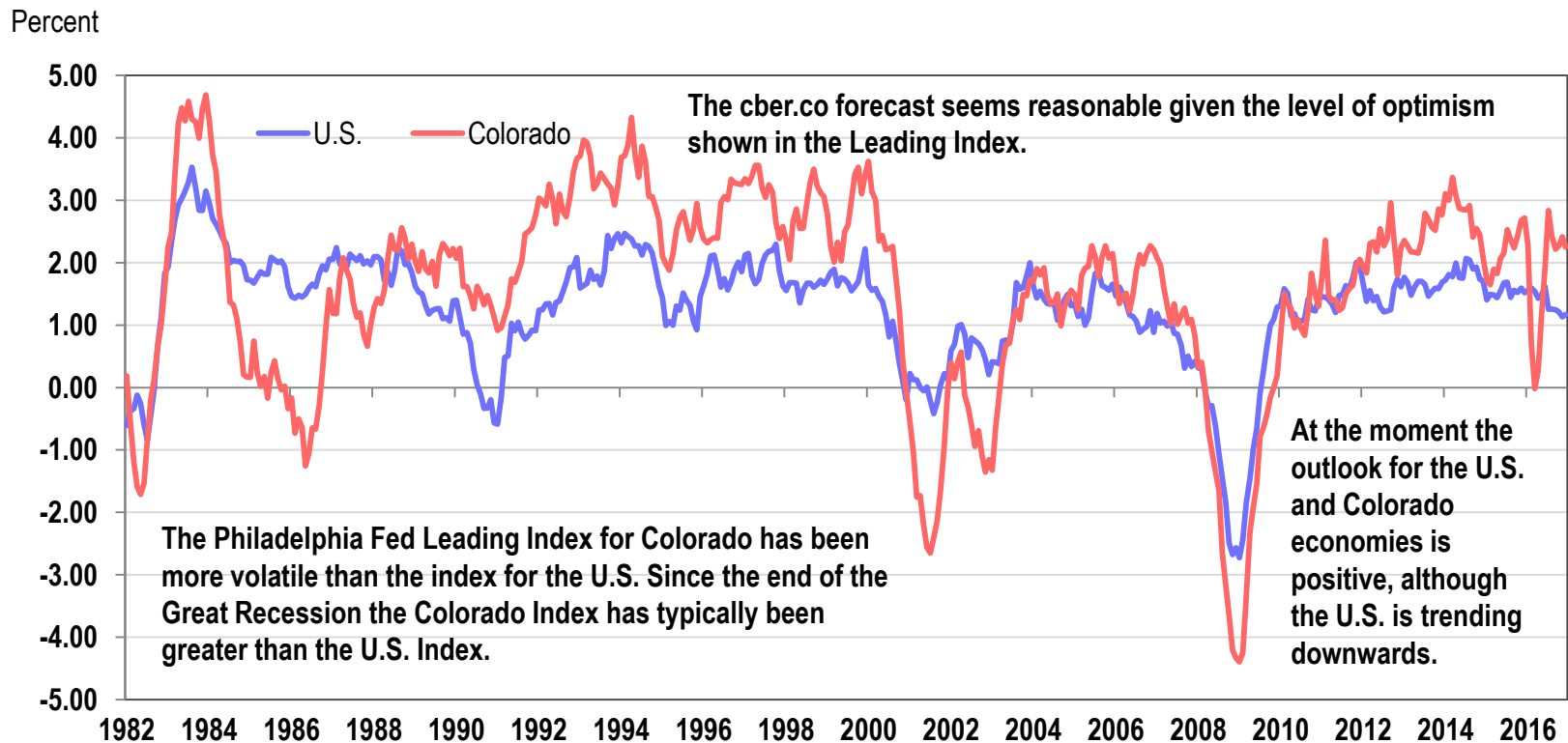
About 16.0% of total jobs are in the PST, manufacturing, and information sectors. These sectors are the source of primary and advanced technology jobs.

There will be 2,656,800 Colorado wage and salary employees in 2017.

Leading Index

Colorado vs. United States

Leading Index Colorado vs. U.S.



Source: Philadelphia Federal Reserve, cber.co. Note: The leading index predicts the six-month growth rate of the state's coincident index.



Colorado Employment Forecast

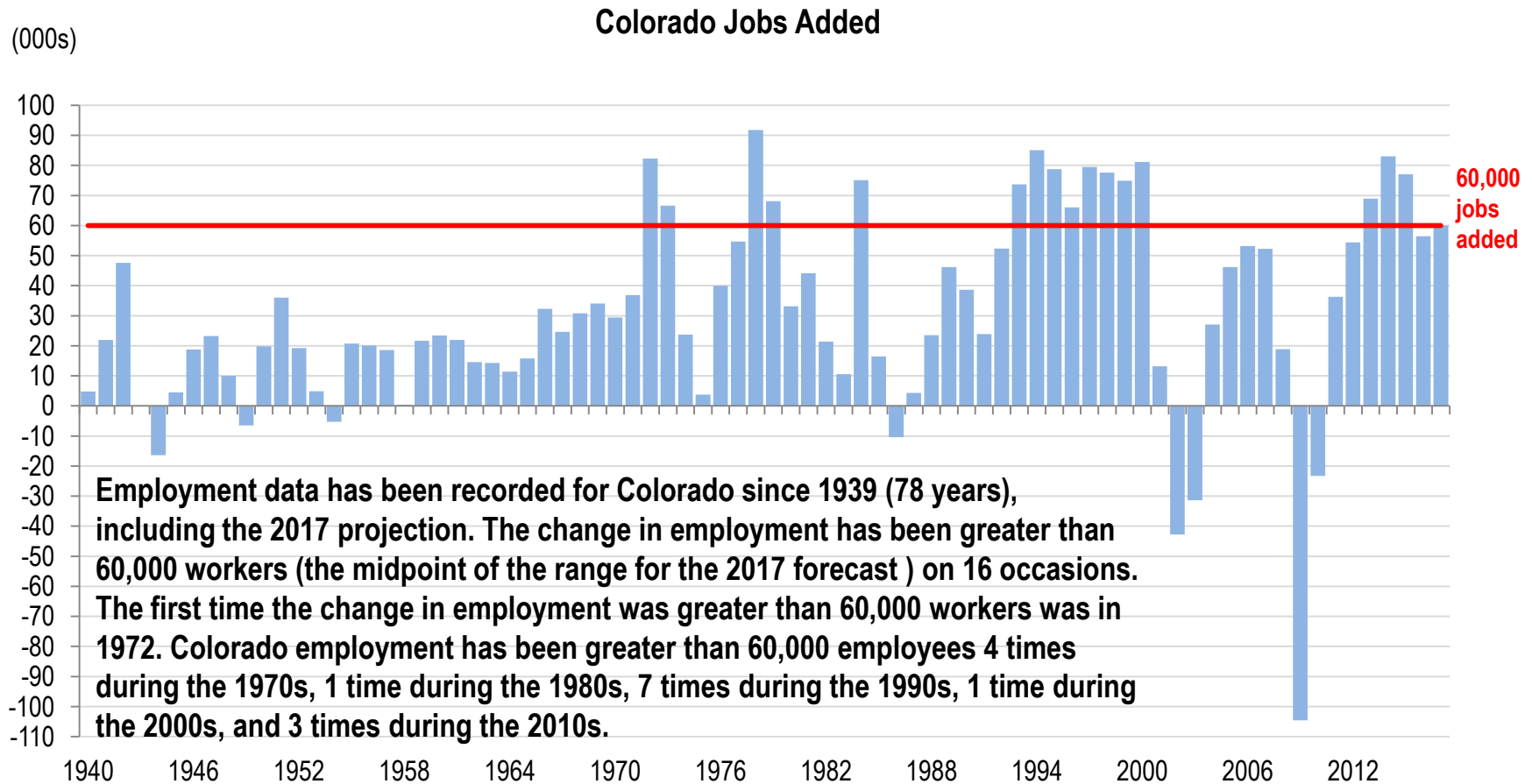
Putting the Forecast in Perspective

Putting the Forecast in Perspective

In 1954, Darrell Huff wrote a classic book about analyzing data called *How to Lie with Statistics*. Using concepts from Huff, the following charts put the 2017 forecast in perspective.

- The first two charts tell different stories about the rate of Colorado's job growth. If you look at absolute job growth since employment data was first collected, 2017 will be a strong year for job growth.
- On the other hand, if you look at relative growth for the same period, 2017 will be a weak year.
- Which is correct? They both are!
- Another way to look at Colorado's job growth is to compare it to the nation. This data illustrates that Colorado employment has increased at a faster rate than U.S. employment.

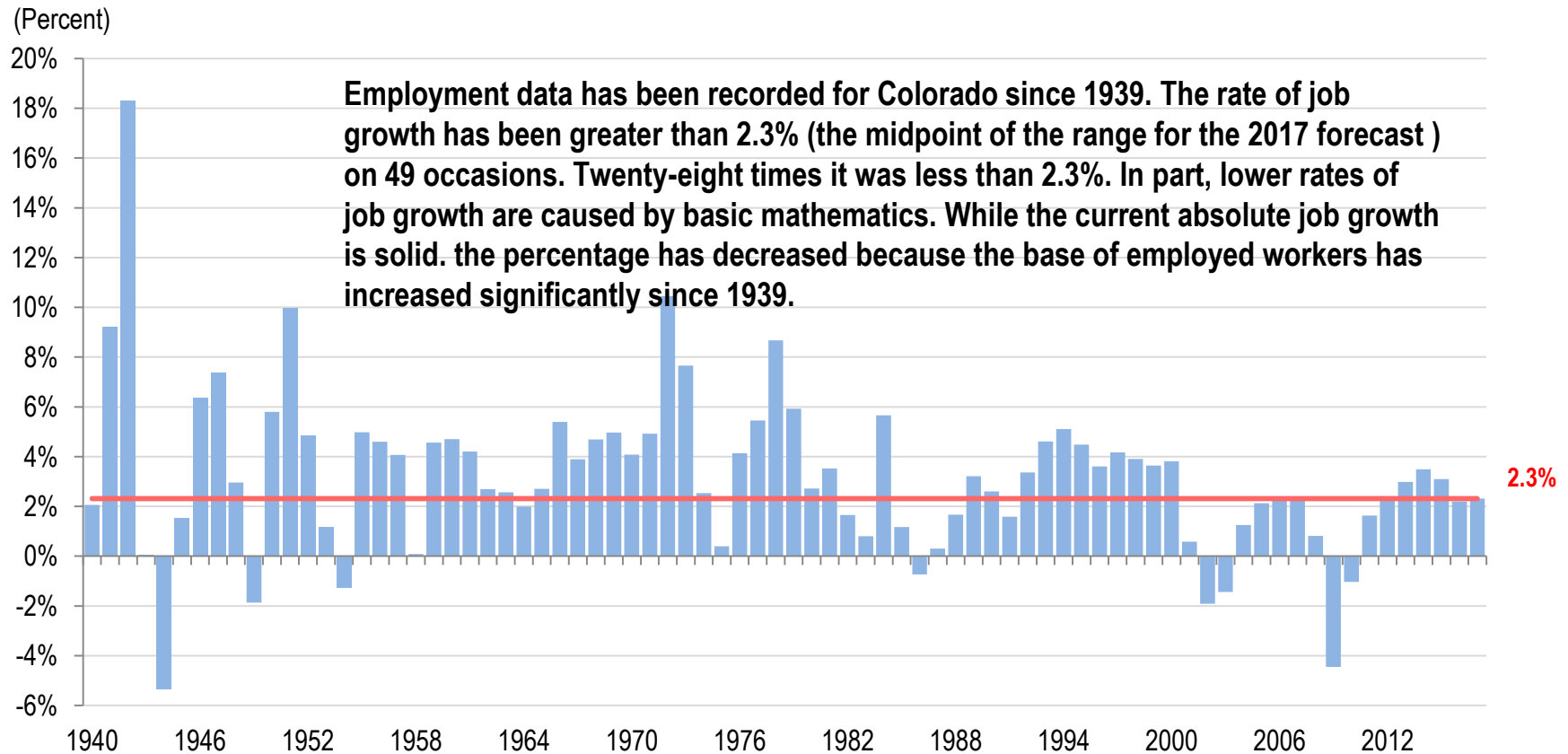
- The Projected Absolute Job Growth for 2017 (Total Jobs Added) will be the 17th Strongest since 1939.



Source: Bureau of Labor Statistics, cber.co.

- The Projected Rate of Colorado Job Growth for
- 2017 will be the 50th Strongest in 78 Years
-

Percentage of Jobs Added

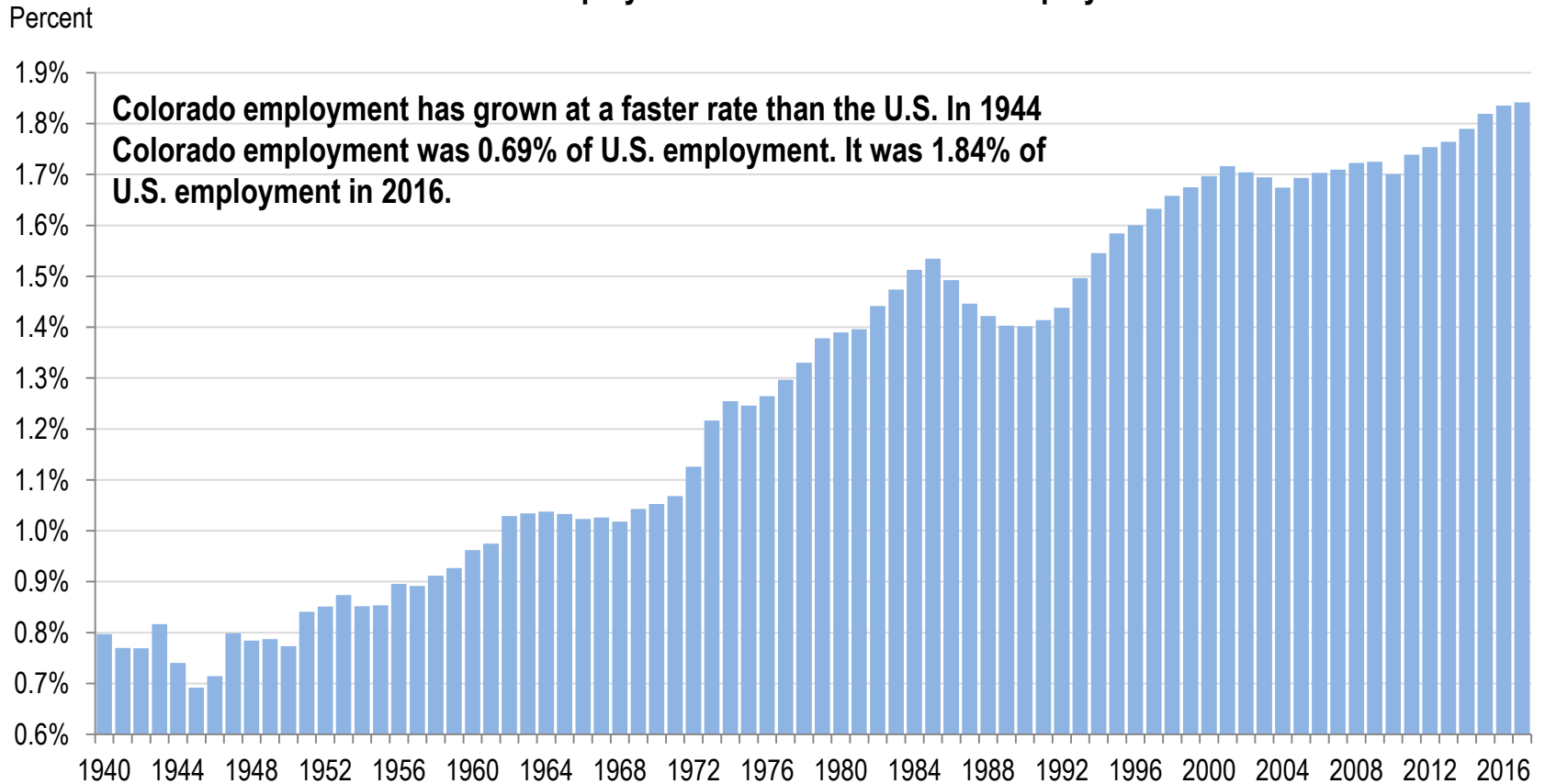


Source: Bureau of Labor Statistics, cber.co.

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Colorado Employment as a Percent of U.S. Employment

Colorado Employment as a Percent of U.S. Employment



Source: Bureau of Labor Statistics, cber.co.

Colorado-based Business and Economic Research <http://cber.co>



The Colorado Economy

Summary

● The Colorado Economy in 2017

● Key Factors



1. State real GDP growth will be similar to or slightly greater than the U.S. rate.
2. The Philadelphia Federal Reserve Leading Index is positive for Colorado.
3. Modest, but diverse establishment and job growth.
4. Construction will be solid.
5. Extractive industries are on solid ground again.
6. Strong population growth.
7. State government will continue to have budget challenges that will have an impact on the infrastructure.
8. New and used car sales will remain solid.
9. DIA passenger activity will continue to be strong.
10. Attainable and affordable housing will be more difficult to find.

The state will likely see positive and negative changes resulting from the new administration.

The growth of the economy will be limited by the very small pool of potential workers.



Review of Revised 2016 Colorado Employment Data and 2017 Employment Forecast

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ABOUT THE AUTHOR

Gary Horvath has produce annual employment forecasts of the state economy for over 25 years. They have been supplemented by monthly economic updates and indices that track economic performance over the short term. In addition he has directed three statewide analyses that included reviews of all 64 county economies.

In addition, Horvath was the principal investigator for a state and federally funded project to prepare a nanotechnology roadmap for Colorado. As well, he was a co-founder of the Colorado Photonics Industry Association, a trade group for Colorado’s Photonics cluster. Horvath has been an active board member of the group since its inception.

Horvath has also served on the Board of Directors for the Economic Development Council of Colorado, Northwest Denver Business Partnership, Adams County Economic Development, and Broomfield Economic Development Corporation. Horvath has also been the lead for the photonics/electronics cluster, which is part of OEDIT’s early stage and proof of concept programs.